

JOIN
THE FIRM
OF THE
FUTURE.



WIPFLI

Wipfli's vision for the future is to lead by embracing innovation while continuing to serve our clients and associates with quality and integrity.

Our firmwide objectives are rooted in enhancing our financial strength through innovation, client acquisition, M&A growth and team development.

If you are a growing firm looking to join a team with a strong infrastructure, culture and foundation, give us a call. See why we believe perspective changes everything.



What makes Wipfli different?

We lead both with our head and our heart.

We have a stable foundation and drive to meet aggressive financial goals. Yet we also know that people are at the core of everything we do, so we focus on building lasting, positive relationships both externally and internally.

Who is an ideal fit?

Wipfli is looking for growth-minded firms that align with our culture.

We seek growing firms driven by a strong, curious and inclusive culture that can elevate the services we bring to our clients.

We pride ourselves on the outstanding culture that is fostered through firm operations and policies. Throughout our aggressive organic and acquisitive growth, we have purposefully built a culture that embraces thousands of talented professionals from diverse backgrounds.

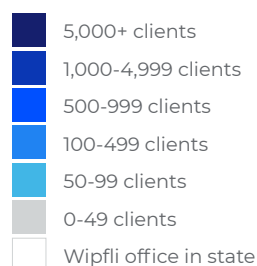
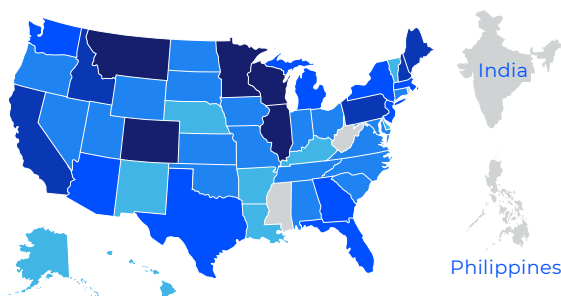
For our clients, we deliver on that promise by being:

- **Approachable:** We are kind and open-minded; we listen without judgment and champion authenticity.
- **Perceptive:** We focus on the needs of others and what's most important to them.
- **Inventive:** We accept challenges, thrive on innovation and find a way to solve issues.
- **Curious:** We are driven to discover what inspires each of us and how it connects to the world around us.



Wipfli today

With associates and offices across the United States, India and the Philippines, we work together to serve our clients as One Firm.



Member of
Allinial
GLOBAL™
An association of legally independent firms

We have over

3,222
associates

We have over

284
partners and principals

We achieved

\$546.4
million in net revenue
in FY2023

What we believe in

At Wipfli, our mission is to have a lasting, positive impact on our clients, communities and associates.

We foster a diverse, healthy and entrepreneurial team by:

- **Embracing** diverse perspectives.
- **Providing** great physical and mental health benefits.
- **Investing** in education and career development.
- **Building** a robust DEI program shaped with associates.
- **Supporting** with strong IT, marketing, administrative and talent and culture teams.

We put our DEI beliefs into action by:

- **Expanding** our recruiting efforts to more diverse universities and colleges.
- **Providing** programs and scholarships that foster diversity through the Wipfli Foundation.
- **Volunteering** in our communities to support those in need.
- **Educating** our teams through internal DEI events and training.
- **Elevating** DEI issues through associate-led resource groups.

Who we serve

We focus on helping transform businesses that drive our economy forward.

We provide tailored solutions to help clients resolve unique and complex challenges in specific industries, including:

- Manufacturing, retail and distribution
- Financial institutions and services
- Nonprofit, education and government
- Healthcare
- Construction
- Real estate
- Technology
- Tribal gaming and government
- Dealerships
- Agribusiness

Our services are focused on solving our clients' most pressing problems and redefining their future:

- Business consulting
- Digital services
- Organizational performance
- Audit and accounting
- Tax services
- Outsourcing

What to expect

From that first contact to on-boarding and integration, our corporate development team works with you transparently and strategically.

Our vetting process includes:

- **Information exchange** for operational and financial analysis.
- **Evaluation** of potential financial terms.
- **Investing** in education and career development.
- **Review** by the Wipfli board of directors.
- **Presentation/execution** of letter of intent.

After the documents are signed, we work with you on a smooth transition:

- **Due diligence and on-boarding** to seamlessly incorporate your services, clients and associates into our day-to-day operations.
- A flexible and planned **integration process** that continues throughout the first year.



Let's talk.

Our dedicated corporate development team is ready to explore opportunities with you. Together, we can grow stronger, faster.

Email us at corpdev@wipfli.com.

Bob Cottingham

Partner, corporate development

Scott Krueger

Director, corporate development

Nicole Markowski

Manager, corporate development

WIPFLI