

COMPLETE SOLUTION FOR JOB SHOPS

Grow without the hassle through anytime, anywhere visibility into key customers and suppliers while controlling key processes.



A cloud-based solution suite, built on the current-age technology platform NetSuite, reduces the complexities of running your job shop and allows you to focus on growth.

One system with suites of functionality that match your specific needs:

Efficiently engage customers, manage leads and convert quotes

Generate competitive estimates in a fraction of the time and in a single keystroke access quote history and process revisions

Set your pricing to make money, keep the customer, and get the work

Plan, manage, and build your jobs quickly and efficiently

Quickly respond to customer changes and revisions

Manage inventory and purchasing to minimize disruption

Analyze true job costs and profitability

A complete solution to help you manage your job shop today and fuel your growth tomorrow!

Running a job shop is a tough business. Everyone is constantly looking for the next job while trying to complete booked jobs on time and profitably. Every day, job shops are challenged with:

- Managing a huge variety of different customer orders
- Setting prices customers will accept
- Reacting to unexpected changes and situations
- Getting raw materials in the door
- Getting the orders out the door

Your software system should make this easier, not harder. It should empower your employees to think strategically and toward the future in order to make the plant run better, not be stuck in the same old job-to-job cycle. Ignoring these challenges will never help your business grow.

Is your job shop ready for growth?

The manufacturing industry, and job shops in particular, has entered a period of dramatic change.

Better materials, innovative processes, and intelligent machines are combining to provide exciting opportunities.

In order to outperform the competition, you need to:

- Deliver value to top customers
- Drive new revenue streams
- Transform sales and services
- Improve profit margins
- Create demand-driven operations
- Reduce inventories
- Simplify operations
- Reduce costs
- Accelerate growth and expansion

COMPLETE SOLUTION FOR JOB SHOPS

With our Complete Solution for Job Shops, you will be able to identify and measure key performance indicators (KPI) for everything from marketing and sales to your factory floor and shipping to financials.

Key KPIs and Metrics

- Sales by customer
- Profitability by job
- Profitability by customer
- Estimate to actual profitability
- Labor utilization
- Equipment utilization
- Inventory on hand
- Lead time
- Unit production cost
- Efficiency by work center
- Utilization by work center
- OEE (overall equipment effectiveness)

Complete Solution for Job Shops is an integrated, cloud-based solution that is accessible anytime, anyplace to help you run your business and grow your profit. As your organization thrives, you can add functionality to complement your growth objectives and strategy.



RUN THE BUSINESS

- Support for all business processes
- Integrated inventory, work orders, forecasting



FOCUS ON THE CUSTOMER

- 360° view
- VMI and fulfillment
- Renewals and retentions



PROFITABLE GROWTH

- Pricing and cash management
- Integrating demands and inventory
- Reduction of IT expenses



STRATEGIC BUSINESS GOALS

- Real-time dashboards
- Industry's best practices



MANUFACTURING EXCELLENCE

- Demand and production planning
- Actual costing and back-flush

Not just software, but an ongoing partnership

Our Complete Solution for Job Shops provides actionable insights to help you win customers and move orders through your plant. Built on the fully integrated NetSuite ERP platform for the unique job shop environment, it is delivered to you by Wipfli.

We're in it for the long haul. At Wipfli, we're not "software sellers." We are strategic partners with the capabilities to support you through growth. We are ready to understand your needs and help solve your business problems. And when your implementation is over, the relationship won't be, because we provide ongoing support and value long-term client relationships.

We're local. We're your business neighbors, just down the street, in your backyard, and at your doorstep when you need us. That's accessibility our

clients value, both in the peace of mind it offers and in the bottom-line benefits it brings.

We're knowledgeable. We know your industry, we understand the software, we implement it, and we provide ongoing support. We'll be here to help celebrate all your successes for years to come.

We know manufacturing. The manufacturing and distribution industry is Wipfli's largest and longest-standing practice area. We've spent decades working in your industry, and many of our team members previously worked for manufacturers and distributors. They not only understand the challenges you face, they've lived them. Today Wipfli helps over 2,500 manufacturers and distributors of all sizes meet their business goals.

Isn't it worth 30 minutes to learn about your potential?

Contact Wipfli for an executive brief to learn how simple, intuitive, and effective Complete Solution for Job Shops is at fueling growth.

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CPAs and Consultants
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