



Transaction

advisory

services

Private Equity

### Minimize risk with uncompromising due diligence

When it comes to transactions, timely information is critical. Responsive analysis can make all the difference in helping you navigate complicated transactions.

With uncompromising due diligence, Wipfli's transaction advisory services identify and minimize risk for your firm. Our team provides practical and resourceful insights that help you decide whether to move ahead with a transaction, move through negotiations or move on to the next opportunity.

We share your ultimate goal:  
**maximizing the value of the opportunity for the price paid.**

### Our approach is tailored to you and the target

Our services aren't one-size-fits-all. Every transaction is unique, so Wipfli uses a customized approach based on your specific needs and budget, offering everything from a comprehensive quality of earnings investigation to specific and targeted analysis.

### Emotional intelligence is key

Transactions are an emotional journey for the seller and can fall apart without the right touch and sensitivity. Wipfli's transaction advisory team delivers a combination of emotional intelligence and business intelligence throughout the process.

Our deep industry knowledge, combined with third-party objectivity, also allow us to bring you meaningful and practical insights you can use. More than simply identifying an issue, we provide a list of actionable recommendations for improvement — and the team to help execute them.

**WIPFLI**

# Your goals are our goals

Relationships matter. With Wipfli, you will always receive a seasoned professional to lead your project. Plus, you gain access to a multifaceted team of transaction specialists, tax and technology specialists, and seasoned industry professionals, all working to identify exposures and opportunities.

Wipfli's transaction advisory services include:



## Buy-side due diligence and consulting

Due diligence is what separates a great deal from an impending disaster. Wipfli offers a variety of buy-side due diligence services, including quality of earnings (QoE); quality of assets (QoA); cybersecurity due diligence; information technology and information security risk assessments; and culture, performance and management assessments.



## Sell-side due diligence and consulting

On the seller's side, Wipfli offers a range of due diligence and consulting services. Our team can help your organization build further value; assess risks, identify areas of improvement and recommend actions to take; ready your team for due diligence and more.



## Tax due diligence

You can rely on Wipfli's team of accountants and consultants for your tax due diligence needs. From federal, to state and local, to international and cross-border, we've got you covered. We also perform cost-segregation studies, assess the ability to use R&D tax credits, and identify tax efficiencies and downstream investment requirements.



## Other transaction advisory services

You can also leverage other transaction advisory services provided by the Wipfli team or our affiliate Wipfli Financial Advisors\*:

- Divestitures and carve-outs
- Working capital analysis and disputes
- Predictive Index assessments for management
- Background checks
- Field exams for asset-based lenders (ABLs)
- Investment banking and intermediary services
- Valuations
- Post-transaction integration
- Post-transaction wealth advisory consulting\*
- Voice of Customer

## Look sharp. Stand ready.

Contact us to learn more about Wipfli's private equity transaction advisory services.

[wipfli.com/PrivateEquity](https://wipfli.com/PrivateEquity)

\* Note that Wipfli LLP and Wipfli Financial Advisors, LLC ("Wipfli Financial"), although affiliated companies, are separate entities. Wipfli Financial provides investment management and financial planning services, and does not provide tax, accounting or legal advice, or recordkeeping/plan administrative services. Services offered by Wipfli LLP, if requested by the client, will be provided under a separate and distinct engagement letter. Clients are under no obligation to engage Wipfli Financial or Wipfli LLP, and are free to choose any professional who provides similar services.