



Federally

Qualified

Health Centers

### Meet your organization's strategic goals

Is your federally qualified health center (FQHC) struggling to build long-term success? A rapidly changing healthcare landscape filled with tighter regulations and unfunded mandates has created greater uncertainty for FQHCs and made achieving certain goals a challenge.

Wipfli's experienced healthcare advisors make a difference by identifying issues and opportunities for our healthcare clients. We bring quality and integrity along with a deep understanding of the community health center industry, including FQHCs and FQHC look-alikes.

When you work with Wipfli, you gain solutions that target your challenges and meet your most complex needs. In addition to accounting and tax support, our team delivers sound insight in the following areas:

- Compliance and regulatory service
- Workforce strategy and leadership development
- Financial solutions
- Reimbursement enhancement strategies
- Operational development

### Let's get started

Contact us to learn more about how you can benefit from Wipfli's FQHC experience and insight. We'll discuss your unique situation and get you on the right path to success.

[wipfli.com/FQHC](https://wipfli.com/FQHC)

**WIPFLI**

# Strategy. Simplified.

Let our team of experienced healthcare advisors address your financial, regulatory and operational needs to meet your organization's strategic goals.

## Compliance and regulatory services

With ever-changing rules and regulations, navigating healthcare compliance can be complex. Wipfli helps FQHCs, community health centers and primary care associations achieve long-term success while maintaining compliance. Our team helps ensure you are following federal regulations such as:

- 340B Federal Drug pricing program
- Federal and state regulatory guidance
- Healthcare regulatory guidance
- HRSA compliance and preparation for HRSA site reviews
- Policies and procedures guidance

## Workforce strategy and leadership development

As leaders in the healthcare consulting industry, we help build successful and sustainable organizations and programs. We also offer a wide breadth of Graduate Medical Education (GME) program services that you may not find anywhere else. Let us help you with strategic planning, educational leadership and development needs, including:

- Accountable care organization development and participation
- GME board facilitation and training, curriculum development, grant writing, contract negotiations, Sponsoring Institution program accreditation, and management services and compliance
- Community clinic licensure
- Community needs and readiness assessments
- FQHC development and partnership development
- HRSA FQHC look-alike applications and HRSA PCA supplemental funding and scope of work requirements
- Development of infrastructure, sites and service models

## Financial solutions

Your organization's success, no matter your mission, depends on building a strong financial model and executing your strategy in an efficient and sustainable way. We help you define your goals, build strategy and grow your organization, while maintaining compliance and balancing your risk. Our solutions include:

- Appraisals and fair market evaluation
- Capital expansion planning and execution
- Financial compliance review
- Financial strategic analysis, modeling and forecasting
- Outsourced CFO, controller and accounting services

## Reimbursement enhancement strategies

Reimbursement is the leading source of revenue for your FQHC. But declining rates and increased regulation make it important to consider all payment sources to help ensure a successful reimbursement program. Wipfli's team can assist you with appeals, rate setting, chronic care management (CCM) analysis, volume decline studies and bad debt assistance. Our strategy and process for achieving top revenue cycle performance reduces lost revenue and increases your financial health.

- Cost reports
- PPS rate optimization/state and federal rates
- PPS scope changes and rebasing PPS rates
- Revenue cycle reporting and management assessments

## Operational development

We also offer services to support your organization operationally, including services to improve your bottom line.

- Capital project management
- Health information management
- Operational and organizational assessments
- Population health management
- School-based health centers