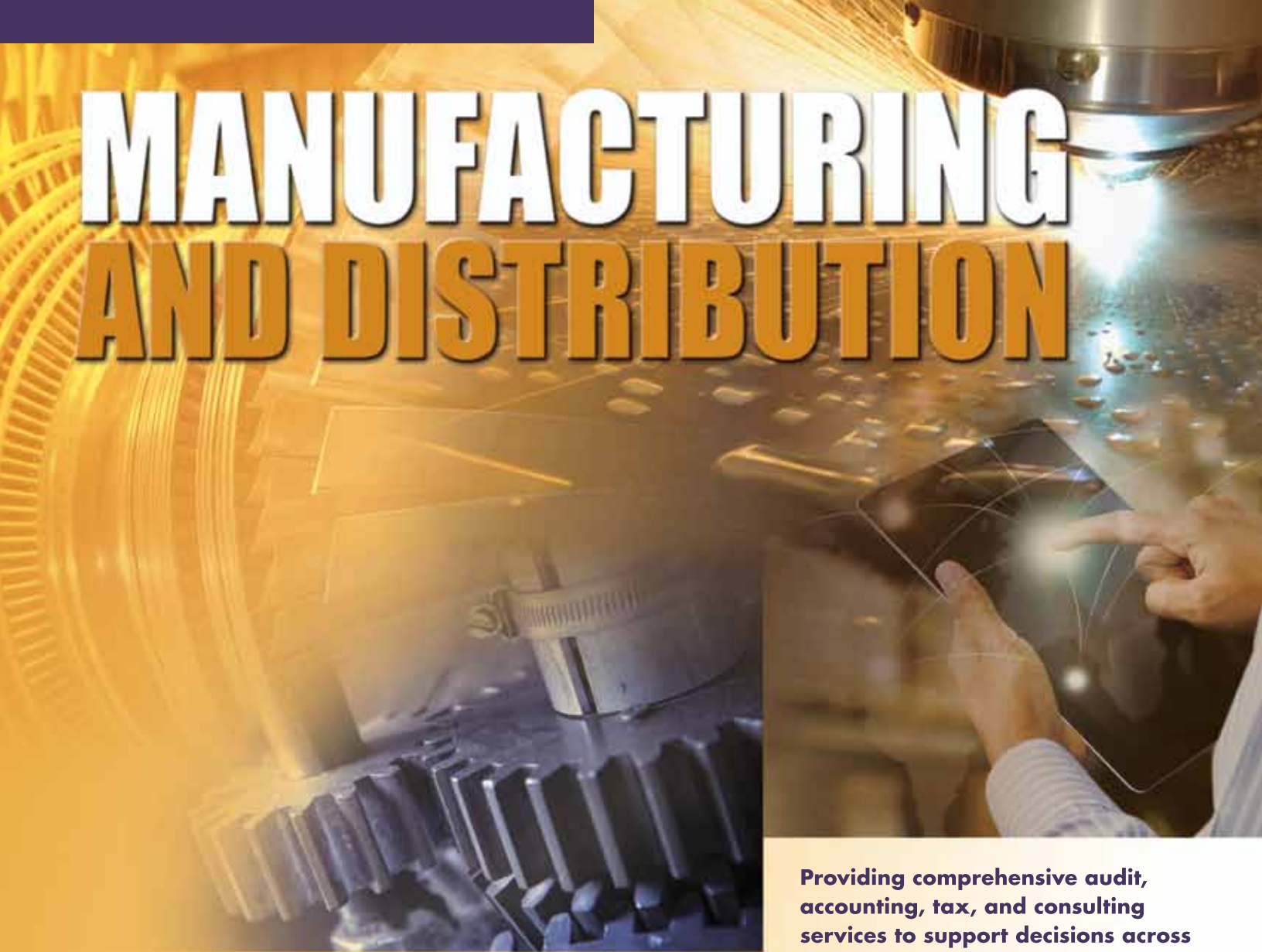


MANUFACTURING AND DISTRIBUTION



Providing comprehensive audit, accounting, tax, and consulting services to support decisions across every area of your business.

i need help from experts who understand my challenges from the get-go.

It's an ever-changing marketplace that won't let up. From work force issues and evolving technology to local and global competition, the pressure on manufacturers continues to mount.

The experience gained from our 80-plus years of serving more than 2,000 manufacturers tells us you likely face one or more of the following challenges:

- Profitable growth
- Enterprise collaboration
- Effective decision making
- Improved productivity

Your struggles can be a combination of accounting, tax, and/or operational issues that require solid, experienced thinking from all perspectives.

Wipfli brings insight along with the right tools and techniques to help you solve each problem and run a thriving organization.

- Exceptional accounting services
- Thorough, independent audits
- Innovative tax consulting
- Information technology solutions
- Business strategy development
- Business intelligence
- Lean/Six Sigma continuous improvement
- Organizational development
- Performance alignment
- Work force engagement



FIERCELY FOCUSED >

WIPFLI^{LP}
CPAs and Consultants

i look for smart people who get things done.

The last thing you need is a group of bean counters who tell you what you already know, then leave you holding a stack of glossy reports.

Your Wipfli team brings you insightful thinking in critical areas of your business: financial success, tax optimization, operational excellence, and an engaged work force. You'll see us instinctively roll up our sleeves and become an extension of your work force to give you the depth and breadth of expertise that come from eight decades of serving the manufacturing and distribution industry.

Wipfli professionals bring you the right combination of intellectual capacity and

personal accessibility to help you grow your business and get you through any crisis. And we mean any crisis, because we're here for you for the long term.

That's one reason why manufacturing and distribution is Wipfli's largest industry practice. Our dedicated team of CPAs and consultants serves you with the experience gained from helping hundreds of manufacturers throughout the Midwest.

From start-up business strategies to succession planning, we'll bring you proactive thinking to help you become more successful and profitable.

i want guidance and expertise from professionals who see me as more than a transaction.

It's easy to feel underserved by large, national firms because your point of contact doesn't live in your community or even in your state.

With Wipfli, you'll get large-firm experience with hometown accessibility. Many members of our team come from the manufacturing and distribution industry, and many walked away from large, national accounting firms to work more closely with their regional and local clients.

Before we make any recommendation for your business, we first ask ourselves, "What's the right thing to do?" We have a different view of whom we serve when we see our clients at the grocery store and on our kids' soccer fields. It's a perspective that naturally leads to a more passionate level of responsibility and care for the long term.

i wish my audit, accounting, and tax professionals offered insight to help me make smart business decisions.

The numbers are crunched. Now what?

We take care in making sure our audits are efficient, unbiased, and thorough. And even though independent audits are paramount, we bring our audit, tax, and consulting professionals together to collaborate and help you in all aspects of your business.

Big enough. Small enough.

Rely on Wipfli for a wide range of seasoned experts dedicated to the manufacturing and distribution industry. Trust the experience and passion of professionals committed to timely, personal service.