



Private

Equity

#### Protect your investments and create greater value

The middle market is rife with opportunity, but it can also be a challenging journey to success.

As your private equity guide, Wipfli equips you for this journey with an integrated approach and full suite of solutions. With a focus on increasing EBITDA, we provide actionable data quicker and turn meaningful information into actionable steps that support quality decision-making. Best of all, we use technology and process improvement to protect your investments and create greater value.

Wipfli helps you achieve growth, boost business performance, increase EBITDA and create value for **strong and sustainable investments.**

#### Put the right team on your side

Clients turn to Wipfli because the middle market is our territory. Bringing more than 85 years of experience serving mid-sized companies, we have deep specialization in many industries, including:

- Manufacturing and distribution
- Healthcare
- Logistics
- Technology
- Construction
- Real estate

With specialized knowledge and experience, our team delivers crucial insights that help you achieve growth while balancing compliance.

**WIPFLI**

# Guidance from a team who understands your challenges and knows the market

As accountants, tax specialists, transaction advisory specialists, cybersecurity consultants, and process improvement specialists, Wipfli is well-suited to get you to your ideal private equity destination.

## Fund services

In a rapidly changing landscape, sound insights help you make quick, confident decisions. Wipfli's fund services lead with strategy aligned to your goals. You gain assurance of qualified opportunities, operational excellence and compliance.

Wipfli provides a wide range of fund services, including: fund organization and structuring consultation; valuations; income, loss and carried interest allocation calculations; distribution and IRR computations; control assessments; outsourced accounting resources; quarterly reporting, capital call notices and distributions; financial modeling and cash flow analyses; business intelligence; technology solutions and much more.

## Transaction advisory services

When it comes to transactions, timely information is critical. Our transaction advisory services deliver reliable analysis and due diligence to help you confidently navigate complicated transactions. Identify and minimize risk, as well as gain practical insights that help you decide whether to move ahead with a transaction, move through negotiations or move on to the next opportunity.

No matter if you need buy-side, sell-side or tax due diligence, our thorough due diligence services are customized to your needs. Wipfli provides quality of earnings and quality of assets services; cybersecurity, IT and information security risk assessments; culture, performance and management assessments; divestitures and carve-outs; working capital analyses and disputes services; field exams; valuations; post-transaction integration services and much more.

## Investment banking services

Wipfli Corporate Finance Advisors, LLC is a leading financial services firm providing investment banking services to successful middle-market companies. We pride ourselves on earning our clients' confidence through dedication to their strategic and transaction needs while also providing Wall-Street caliber guidance.

## Portfolio company services

Gain what you need to improve performance, achieve growth and increase EBITDA. Wipfli's portfolio company services combine the strength of our audit and accounting, tax, technology consulting, and business advisory services with our significant industry specialization. Our team delivers strategic ideas and solutions to successfully address portfolio company challenges in today's fast-moving environment.

Realize results and returns with smart, technology-enabled strategies that enhance your performance and revenue. Wipfli provides a variety of portfolio company services, including: talent management solutions and assessments; business intelligence and analytics; technology design and implementation solutions; cybersecurity services; outsourced accounting resources, audits, reviews and compilations; revenue recognition services; tax planning and compliance; working capital analyses and much more.

## Let's get started

Contact us to learn more about how you can benefit from Wipfli's private equity services.

[wipfli.com/PrivateEquity](https://wipfli.com/PrivateEquity)