



CU Profile

EXAMPLE CU, EXAMPLE CITY, STATE

Institution Size

Total Assets: \$1.7 billion

Branches: 17 Employees: 335

Federal Reserve RSSD ID:

Regulatory ID: ABA Number:

Strategic Focus

Lending: RRE Lending
Funding: High Share Balance
OBS Fee: High Off-Balance Sheet

Structure & Charter

Charter: Established:

Market Area

Market Size: Market Coverage: Type of Membership Low Income Designation

Main Address: City, State, ZIP:

Wipfli's Strategic Advisory Services Group is providing you this report in conjunction with our Virtual Chief Strategy Officer (vCSO) consulting services. The information in this report is made available through our partnership with FI Navigator. The report, along with consulting, is designed to help your financial institution better understand the significant factors impacting your strategy and profitability compared to the performance of similar financial institutions across the nation (Peer Group).

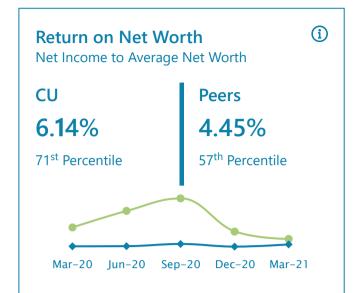
Why a Peer Group? FI Navigator has developed a strategic classification system to ensure the matching of a strategic peer group that shares a similar lending, funding and off-balance sheet focus. A financial institution's operating strategy, as reflected by its balance sheet and revenue composition heavily influences its route towards high performance. Analysis of strategic comparables generates performance exceptions (or conclusions) that, when addressed, are much more likely to impact performance.

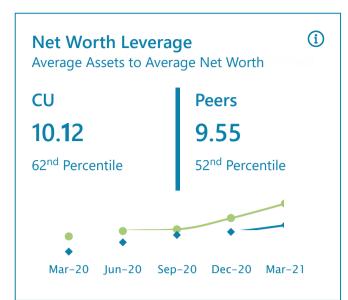
As part of your periodic vCSO engagement, our team will reach out to schedule your next consultation. Alternatively, you may contact the Strategic Advisory Services team at strategicadvisory@wipfli.com to schedule your next vCSO session or with any additional questions on your bank peer group, ratios or strategies.

Wipfli's Financial Services Practice has a solid understanding of the unique issues facing financial institutions. Our specialists educate, advise, and assist financial institutions in successfully navigating the complex legislative and regulatory environments. Our practice includes certified internal auditors, certified compliance specialists, certified trust auditors, certified information technology specialists, former bankers and regulators, and licensed certified public accountants with the background knowledge and consulting experience necessary to provide top-rate services. In addition, Wipfli's experts deliver results and create value by sharing their proactive advice and extensive industry information with their clients.

Insight into the key drivers of profitability



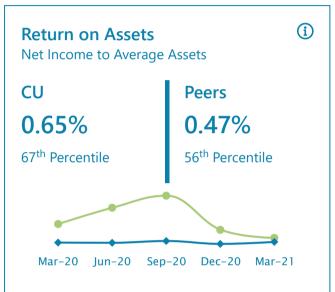


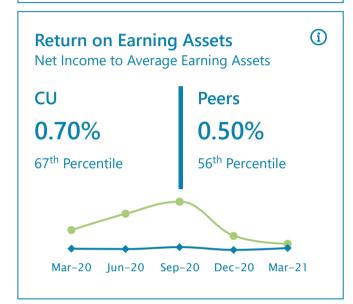


Peer Group: Strategic Focus: HOME.HBAL.HGH

Current Period: March 20xx

Time Span: Quarterly

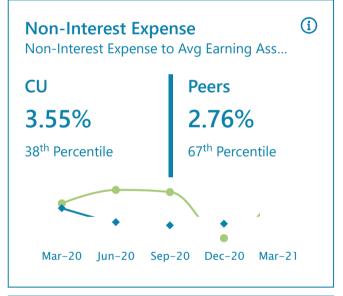


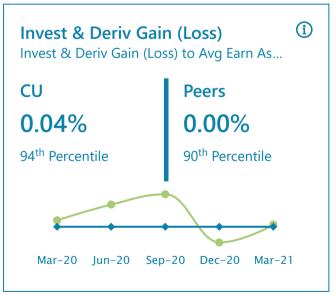




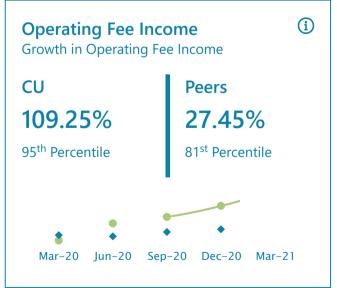


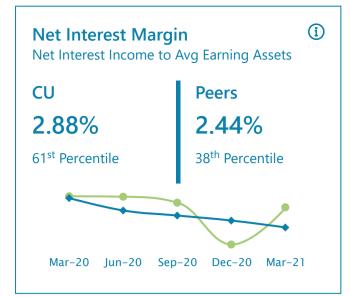




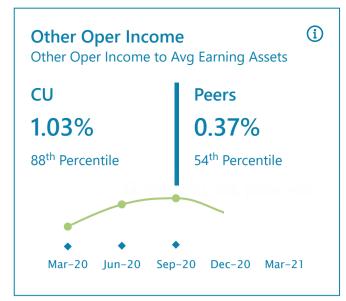


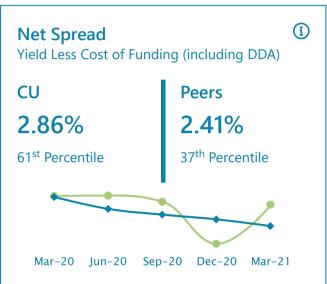


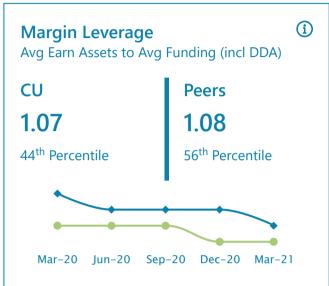


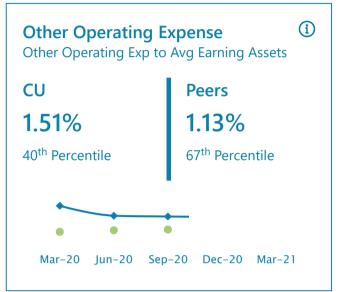




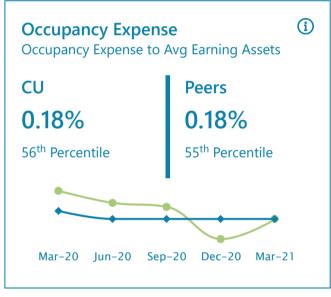






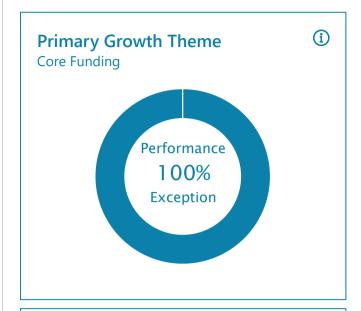






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Insight into the key drivers of growth







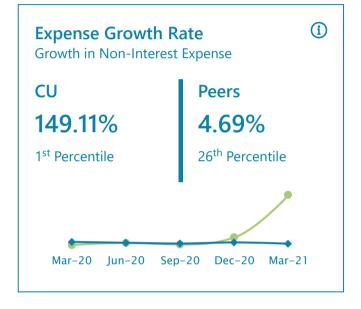
Peer Group: Strategic Focus: HOME.HBAL.HGH

Current Period: March 20XX

Time Span: Quarterly





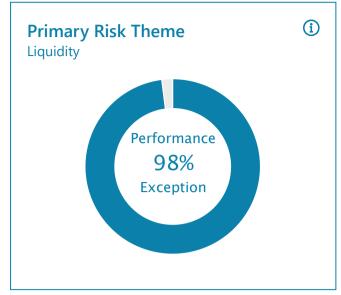




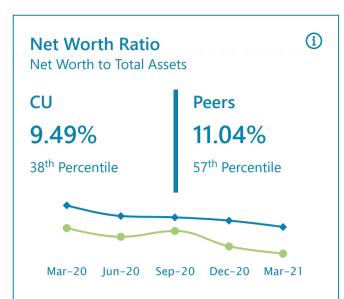




Insight into the key drivers of risk



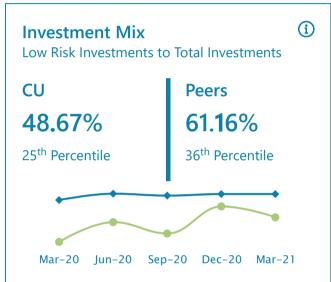


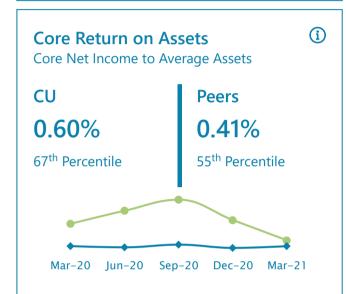


Peer Group: Strategic Focus: HOME.HBAL.HGH

Current Period: March 20XX

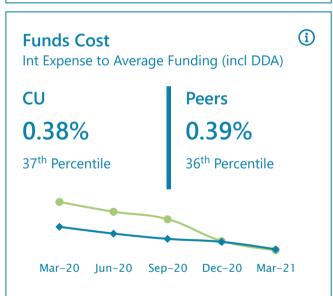
Time Span: Quarterly



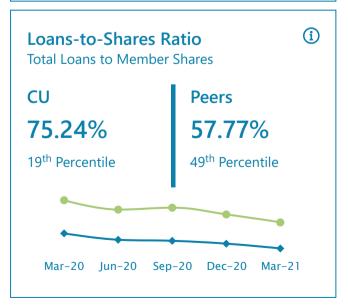


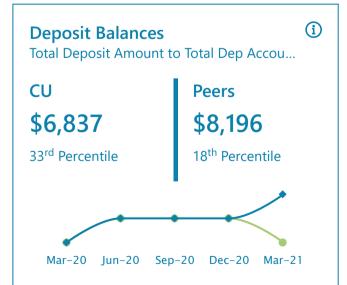


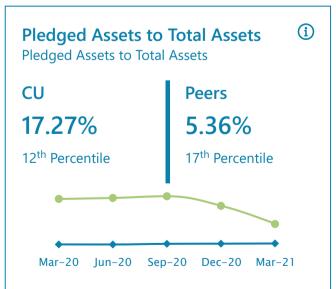




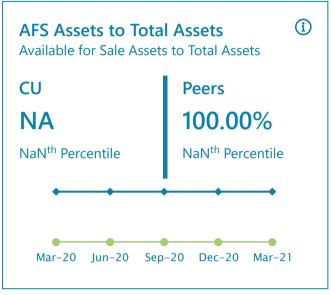






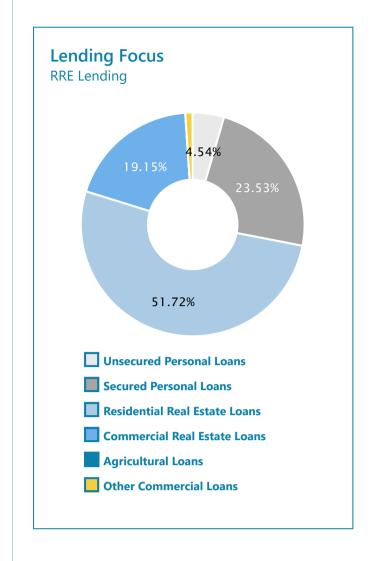


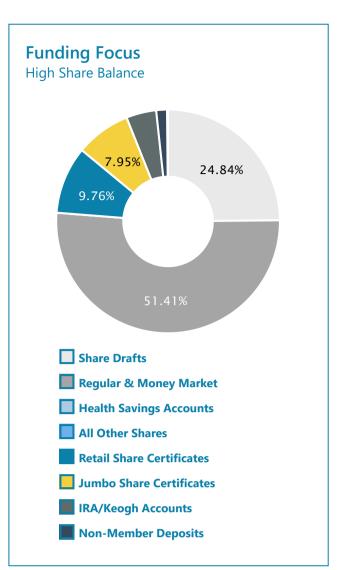


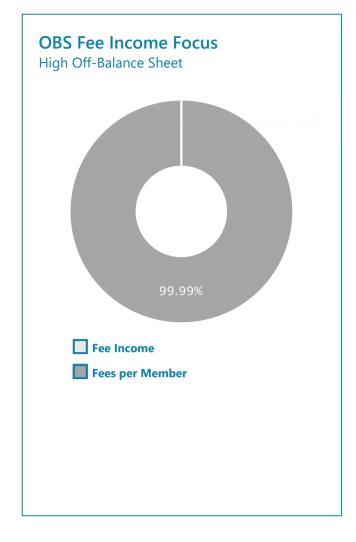


III Strategy

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Deposit Market Share as of June 20**XX**

MARKET
0.52%
SHARE

FI Name	Deposits	Share	1-Yr Growth
EXAMPLE COMPETITOR	\$107,264,433	37.43%	16.32%
EXAMPLE COMPETITOR	\$64,443,992	22.49%	0.40%
EXAMPLE COMPETITOR	\$14,145,145	4.94%	27.29%
EXAMPLE COMPETITOR	\$8,305,964	2.90%	23.67%
EXAMPLE COMPETITOR	\$7,790,160	2.72%	60.52%
EXAMPLE COMPETITOR	\$6,341,008	2.21%	6.48%
EXAMPLE COMPETITOR	\$6,241,725	2.18%	22.56%
EXAMPLE COMPETITOR	\$5,300,381	1.85%	140.32%
EXAMPLE COMPETITOR	\$4,634,383	1.62%	47.88%
EXAMPLE COMPETITOR	\$3,328,211	1.16%	17.12%
EXAMPLE COMPETITOR	\$3,185,060	1.11%	25.44%
EXAMPLE COMPETITOR	\$2,289,454	0.80%	32.42%
EXAMPLE COMPETITOR	\$2,023,026	0.71%	58.36%
EXAMPLE COMPETITOR	\$1,802,627	0.63%	26.73%
EXAMPLE COMPETITOR	\$1,488,525	0.52%	26.76%
EXAMPLE COMPETITOR	\$1,430,455	0.50%	-0.60%
EXAMPLE COMPETITOR	\$1,418,808	0.50%	35.28%
EXAMPLE COMPETITOR	\$1,342,998	0.47%	48.00%
EXAMPLE COMPETITOR	\$1,276,360	0.45%	19.28%
EXAMPLE COMPETITOR	\$1,254,160	0.44%	23.02%
EXAMPLE COMPETITOR	\$1,229,114	0.43%	421.10%
EXAMPLE COMPETITOR	\$1,119,287	0.39%	13.46%
EXAMPLE COMPETITOR	\$1,090,661	0.38%	17.18%
EXAMPLE COMPETITOR	\$1,025,585	0.36%	27.97%
EXAMPLE COMPETITOR	\$1,006,447	0.35%	17.58%
EXAMPLE COMPETITOR	\$961,606	0.34%	32.62%
EXAMPLE COMPETITOR	\$884,269	0.31%	26.31%
EXAMPLE COMPETITOR	\$864,919	0.30%	41.36%
EXAMPLE COMPETITOR	\$820,199	0.29%	59.17%
EXAMPLE COMPETITOR	\$818,688	0.29%	16.69%
EXAMPLE COMPETITOR	\$793,576	0.28%	44.50%
EXAMPLE COMPETITOR	\$784,764	0.27%	8.51%
EXAMPLE COMPETITOR	\$777,634	0.27%	2.39%
EXAMPLE COMPETITOR	\$736,909	0.26%	36.20%
EXAMPLE COMPETITOR	\$727,545	0.25%	50.24%
EXAMPLE COMPETITOR	\$690,886	0.24%	21.67%
EXAMPLE COMPETITOR	\$681,351	0.24%	12.55%

FI Type:

CU & Bank

FI Name	Deposits	Share	1-Yr Growth
EXAMPLE COMPETITOR	\$673,970	0.24%	27.53%
EXAMPLE COMPETITOR	\$668,990	0.23%	11.97%
EXAMPLE COMPETITOR	\$627,335	0.22%	20.58%
EXAMPLE COMPETITOR	\$605,025	0.21%	13.14%
EXAMPLE COMPETITOR	\$594,737	0.21%	50.29%
EXAMPLE COMPETITOR	\$585,805	0.20%	22.95%
EXAMPLE COMPETITOR	\$577,220	0.20%	22.98%
EXAMPLE COMPETITOR	\$509,988	0.18%	24.81%
EXAMPLE COMPETITOR	\$500,392	0.17%	26.76%
EXAMPLE COMPETITOR	\$493,672	0.17%	26.56%
EXAMPLE COMPETITOR	\$485,604	0.17%	84.83%
EXAMPLE COMPETITOR	\$464,160	0.16%	18.17%
EXAMPLE COMPETITOR	\$456,655	0.16%	17.68%
EXAMPLE COMPETITOR	\$420,973	0.15%	34.48%
EXAMPLE COMPETITOR	\$404,877	0.14%	19.97%
EXAMPLE COMPETITOR	\$399,823	0.14%	115.28%
EXAMPLE COMPETITOR	\$391,302	0.14%	19.67%
EXAMPLE COMPETITOR	\$382,412	0.13%	34.92%
EXAMPLE COMPETITOR	\$364,414	0.13%	32.77%
EXAMPLE COMPETITOR	\$351,287	0.12%	-2.18%
EXAMPLE COMPETITOR	\$347,834	0.12%	39.36%
EXAMPLE COMPETITOR	\$334,587	0.12%	31.62%
EXAMPLE COMPETITOR	\$331,296	0.12%	25.86%
EXAMPLE COMPETITOR	\$312,767	0.11%	36.39%
EXAMPLE COMPETITOR	\$306,212	0.11%	26.95%
EXAMPLE COMPETITOR	\$303,564	0.11%	15.18%
EXAMPLE COMPETITOR	\$299,383	0.10%	17.49%
EXAMPLE COMPETITOR	\$299,136	0.10%	29.68%
EXAMPLE COMPETITOR	\$293,334	0.10%	13.75%
EXAMPLE COMPETITOR	\$287,572	0.10%	15.73%
EXAMPLE COMPETITOR	\$271,467	0.09%	5.03%
EXAMPLE COMPETITOR	\$267,507	0.09%	133.99%
EXAMPLE COMPETITOR	\$259,943	0.09%	0.41%
EXAMPLE COMPETITOR	\$256,490	0.09%	17.76%
EXAMPLE COMPETITOR	\$252,185	0.09%	41.39%
EXAMPLE COMPETITOR	\$251,358	0.09%	25.45%
EXAMPLE COMPETITOR	\$249,096	0.09%	20.82%
EXAMPLE COMPETITOR	\$240,527	0.08%	7.04%
EXAMPLE COMPETITOR	\$236,152	0.08%	30.63%
EXAMPLE COMPETITOR	\$235,358	0.08%	24.43%
EXAMPLE COMPETITOR	\$228,786	0.08%	-2.58%
EXAMPLE COMPETITOR	\$218,454	0.08%	12.01%
EXAMPLE COMPETITOR	\$217,299	0.08%	33.39%
EXAMPLE COMPETITOR	\$209,559	0.07%	24.77%
EXAMPLE COMPETITOR	\$201,335	0.07%	25.84%
EXAMPLE COMPETITOR	\$195,616	0.07%	23.29%
EXAMPLE COMPETITOR	\$193,920	0.07%	14.26%
EXAMPLE COMPETITOR	\$193,335	0.07%	29.93%
EXAMPLE COMPETITOR	\$192,810	0.07%	18.32%
EXAMPLE COMPETITOR	\$192,011	0.07%	18.10%
EXAMPLE COMPETITOR	\$190,073	0.07%	42.44%
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EXAMPLE COMPETITOR \$182,628 0.06% 7.83% EXAMPLE COMPETITOR \$175,542 0.06% 21,07% EXAMPLE COMPETITOR \$161,072 0.06% 21,36% EXAMPLE COMPETITOR \$161,072 0.06% 32,14% EXAMPLE COMPETITOR \$159,278 0.06% 63,48% EXAMPLE COMPETITOR \$157,608 0.05% 8,90% EXAMPLE COMPETITOR \$149,171 0.05% 28,72% EXAMPLE COMPETITOR \$147,390 0.05% 22,22% EXAMPLE COMPETITOR \$147,390 0.05% 12,28% EXAMPLE COMPETITOR \$147,390 0.05% 12,68% EXAMPLE COMPETITOR \$144,485 0.05% 21,09% EXAMPLE COMPETITOR \$139,205 0.05% 21,09% EXAMPLE COMPETITOR \$139,907 0.05% 23,39% EXAMPLE COMPETITOR \$132,528 0.05% 23,39% EXAMPLE COMPETITOR \$132,538 0.05% 22,39% EXAMPLE COMPETITOR \$132,522 0.04% 22,56% <th></th> <th>-</th> <th></th> <th>4 14 6 4 11</th>		-		4 14 6 4 11
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EXAMPLE COMPETITOR \$162,072 0.06% 14.36% EXAMPLE COMPETITOR \$161,072 0.06% 33.14% EXAMPLE COMPETITOR \$159,278 0.06% 63.48% EXAMPLE COMPETITOR \$151,568 0.05% 8.09% EXAMPLE COMPETITOR \$149,171 0.05% 8.09% EXAMPLE COMPETITOR \$149,171 0.05% 28.27% EXAMPLE COMPETITOR \$147,039 0.05% 40.00% EXAMPLE COMPETITOR \$147,039 0.05% 40.00% EXAMPLE COMPETITOR \$144,485 0.05% 30.01% EXAMPLE COMPETITOR \$143,115 0.05% 15.17% EXAMPLE COMPETITOR \$133,265 0.05% 21.09% EXAMPLE COMPETITOR \$133,897 0.05% 22.09% EXAMPLE COMPETITOR \$135,828 0.05% 22.33% EXAMPLE COMPETITOR \$135,828 0.05% 22.33% EXAMPLE COMPETITOR \$136,63 0.05% 27.96% EXAMPLE COMPETITOR \$125,528 0.04% 22.25%				
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EXAMPLE COMPETITOR \$157,608 0.05% 8.30% EXAMPLE COMPETITOR \$157,608 0.05% 8.90% EXAMPLE COMPETITOR \$149,171 0.05% 28.72% EXAMPLE COMPETITOR \$149,009 0.05% EXAMPLE COMPETITOR \$147,039 0.05% EXAMPLE COMPETITOR \$147,039 0.05% EXAMPLE COMPETITOR \$147,039 0.05% EXAMPLE COMPETITOR \$144,175 0.05% EXAMPLE COMPETITOR \$144,175 0.05% EXAMPLE COMPETITOR \$144,175 0.05% EXAMPLE COMPETITOR \$139,205 0.05% EXAMPLE COMPETITOR \$139,205 0.05% EXAMPLE COMPETITOR \$137,964 0.05% EXAMPLE COMPETITOR \$137,964 0.05% EXAMPLE COMPETITOR \$137,964 0.05% EXAMPLE COMPETITOR \$137,964 0.05% EXAMPLE COMPETITOR \$135,182 0.05% EXAMPLE COMPETITOR \$134,163 0.05% EXAMPLE COMPETITOR \$135,182 0.05% EXAMPLE COMPETITOR \$134,663 0.05% EXAMPLE COMPETITOR \$124,960 0.04% EXAMPLE COMPETITOR \$114,436 0.04% EXAMPLE COMPETITOR \$116,769 0.04% EXAMPLE COMPETITOR \$116,769 0.04% EXAMPLE COMPETITOR \$116,244 0.04% 1.440% EXAMPLE COMPETITOR \$116,247 0.04% 1.440% EXAMPLE COMPETITOR \$116,240 0.04% 1.440% EXAMPLE COMPETITOR \$116,241 0.04% 1.440% EXAMPLE COMPETITOR \$116,241 0.04% 1.440% EXAMPLE COMPETITOR \$116,242 0.04% 1.440% EXAMPLE COMPETITOR \$116,244 0.04% 1.440% EXAMPLE COMPETITOR \$116,245 0.04% 1.440% EXAMPLE COMPETITOR \$116,240 0.04% 1.440% EXAMPLE COMPETITOR \$116,240 0.04% 1.440% EXAMPLE COMPETITOR \$116,240 0.04% 1.440% EXAMPLE COMPETITOR	EXAMPLE COMPETITOR	\$161,072		33.14%
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EXAMPLE COMPETITOR \$149,009 0.05% 28.22% EXAMPLE COMPETITOR \$147,390 0.05% 40.00% EXAMPLE COMPETITOR \$147,390 0.05% 40.00% EXAMPLE COMPETITOR \$144,7039 0.05% 12.68% EXAMPLE COMPETITOR \$144,489 0.05% 30.01% EXAMPLE COMPETITOR \$144,489 0.05% 30.01% EXAMPLE COMPETITOR \$144,489 0.05% 30.01% EXAMPLE COMPETITOR \$144,489 0.05% 15.17% EXAMPLE COMPETITOR \$139,205 0.05% 21.09% EXAMPLE COMPETITOR \$139,205 0.05% 14.18% EXAMPLE COMPETITOR \$139,205 0.05% 14.18% EXAMPLE COMPETITOR \$135,258 0.05% 28.04% EXAMPLE COMPETITOR \$135,182 0.05% 0.05% EXAMPLE COMPETITOR \$134,663 0.05% 27.96% EXAMPLE COMPETITOR \$134,663 0.05% 27.96% EXAMPLE COMPETITOR \$134,663 0.05% 27.96% EXAMPLE COMPETITOR \$124,960 0.04% 11.31% EXAMPLE COMPETITOR \$122,528 0.04% 59.66% EXAMPLE COMPETITOR \$122,521 0.04% 59.66% EXAMPLE COMPETITOR \$122,521 0.04% 59.66% EXAMPLE COMPETITOR \$124,060 0.04% 13.30.30% EXAMPLE COMPETITOR \$124,060 0.04% 13.30.30% EXAMPLE COMPETITOR \$124,060 0.04% 13.30.30% EXAMPLE COMPETITOR \$124,060 0.04% 30.53% EXAMPLE COMPETITOR \$119,203 0.04% 51.22% EXAMPLE COMPETITOR \$119,203 0.04% 51.22% EXAMPLE COMPETITOR \$116,769 0.04% 30.53% EXAMPLE COMPETITOR \$116,769 0.04% 13.88% EXAMPLE COMPETITOR \$116,770 0.04% 13.88% EXAMPLE COMPETITOR \$116,770 0.03% 17.96% EXAMPLE COMPETITOR \$10,770 0.03% 17.96% EXAMPLE COMPETITOR \$10,770 0.03% 17.96% EXAMPLE COMPETITOR \$10,770 0.0	EXAMPLE COMPETITOR	\$158,875	0.06%	3.82%
EXAMPLE COMPETITOR \$143,009 0.05% 28.22% EXAMPLE COMPETITOR \$147,390 0.05% 40.00% EXAMPLE COMPETITOR \$147,390 0.05% 12.68% EXAMPLE COMPETITOR \$144,485 0.05% 30.01% EXAMPLE COMPETITOR \$134,115 0.05% 15.17% EXAMPLE COMPETITOR \$138,205 0.05% 21.09% EXAMPLE COMPETITOR \$138,987 0.05% 14.18% EXAMPLE COMPETITOR \$138,987 0.05% 14.18% EXAMPLE COMPETITOR \$137,964 0.05% 23.93% EXAMPLE COMPETITOR \$137,964 0.05% 23.93% EXAMPLE COMPETITOR \$1315,182 0.05% 10.05% EXAMPLE COMPETITOR \$134,663 0.05% 27.96% EXAMPLE COMPETITOR \$124,960 0.04% 22.66% EXAMPLE COMPETITOR \$124,960 0.04% 11.31% EXAMPLE COMPETITOR \$123,222 0.04% 59.66% EXAMPLE COMPETITOR \$123,222 0.04% 59.66% EXAMPLE COMPETITOR \$134,663 0.05% 28.24% EXAMPLE COMPETITOR \$124,960 0.04% 11.31% EXAMPLE COMPETITOR \$124,960 0.04% 12.2518 EXAMPLE COMPETITOR \$124,960 0.04% 15.12% EXAMPLE COMPETITOR \$124,960 0.04% 15.12% EXAMPLE COMPETITOR \$124,960 0.04% 15.12% EXAMPLE COMPETITOR \$119,03 0.04% 51.22% EXAMPLE COMPETITOR \$119,03 0.04% 51.22% EXAMPLE COMPETITOR \$119,03 0.04% 12.76% EXAMPLE COMPETITOR \$116,240 0.04% 13.88% EXAMPLE COMPETITOR \$116,241 0.04% 14.40% EXAMPLE COMPETITOR \$116,242 0.04% 14.40% EXAMPLE COMPETITOR \$116,244 0.04% 13.88% EXAMPLE COMPETITOR \$116,244 0.04% 13.88% EXAMPLE COMPETITOR \$114,433 0.04% 9.93% EXAMPLE COMPETITOR \$114,433 0.04% 9.93% EXAMPLE COMPETITOR \$114,433 0.04% 12.04% EXAMPLE COMPETITOR \$114,624 0.04% 12.04	EXAMPLE COMPETITOR	\$157,608	0.05%	8.90%
EXAMPLE COMPETITOR \$147,390 \$147,039 \$12,68% EXAMPLE COMPETITOR \$144,48\$ \$0.5% \$30,01% EXAMPLE COMPETITOR \$144,48\$ \$139,205 \$0.5% \$15,17% EXAMPLE COMPETITOR \$139,205 \$0.5% \$11,17% EXAMPLE COMPETITOR \$139,987 \$0.05% EXAMPLE COMPETITOR \$139,987 \$0.05% EXAMPLE COMPETITOR \$139,987 \$0.05% EXAMPLE COMPETITOR \$139,987 \$0.05% EXAMPLE COMPETITOR \$135,182 \$0.05% EXAMPLE COMPETITOR \$135,182 \$0.05% EXAMPLE COMPETITOR \$135,182 \$0.05% EXAMPLE COMPETITOR \$134,115 \$0.05% EXAMPLE COMPETITOR \$135,182 \$0.05% EXAMPLE COMPETITOR \$134,663 \$0.05% EXAMPLE COMPETITOR \$134,663 \$0.05% EXAMPLE COMPETITOR \$124,960 \$0.04% EXAMPLE COMPETITOR \$124,960 \$0.04% EXAMPLE COMPETITOR \$124,960 \$0.04% EXAMPLE COMPETITOR \$122,218 \$0.04% EXAMPLE COMPETITOR \$119,203 \$0.04% \$12,25% EXAMPLE COMPETITOR \$119,203 \$0.04% \$14,00% EXAMPLE COMPETITOR \$116,769 \$0.04% \$14,00% EXAMPLE COMPETITOR \$116,316 \$0.04% \$14,40% EXAMPLE COMPETITOR \$116,224 \$0.04% EXAMPLE COMPETITOR \$116,224 \$0.04% EXAMPLE COMPETITOR \$116,224 \$0.04% EXAMPLE COMPETITOR \$116,224 \$0.04% EXAMPLE COMPETITOR \$116,316 \$0.04% EXAMPLE COMPETITOR \$116,316 \$0.04% EXAMPLE COMPETITOR \$116,316 \$0.04% EXAMPLE COMPETITOR \$116,316 \$0.04% EXAMPLE COMPETITOR \$116,324 \$0.04% EXAMPLE COMPETITOR \$116,324 \$0.04% EXAMPLE COMPETITOR \$116,324 \$0.04% EXAMPLE COMPETITOR \$110,333 \$0.04% EXAMPLE COMPETITOR \$110,333 \$0.04% EXAMPLE COMPETITOR \$110,337 \$0.04% EXAMPLE COMPETITOR \$10,377 \$0.04% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$10,377 \$0.04% EXAMPLE COMPETITOR \$10,379 EXAMPLE COMPETITOR \$10,377 \$0.04% EXAMPLE COMPETITOR \$10,379 EXAMPLE COMPETITOR \$10,377 \$0.04% EXAMPLE COMPETITOR \$10,377 \$0.04% EXAMPLE COMPETITOR \$10,379 EXAMPLE COMPETITOR \$10,379 EXAMPLE COMPETITOR \$10,379 EXAMPLE COMPETITOR \$10,	EXAMPLE COMPETITOR	\$149,171	0.05%	28.72%
EXAMPLE COMPETITOR \$14,485 0.05% 3.0.01% EXAMPLE COMPETITOR \$144,485 0.05% 3.0.01% EXAMPLE COMPETITOR \$143,115 0.05% 15.17% EXAMPLE COMPETITOR \$139,205 0.05% 21.09% EXAMPLE COMPETITOR \$138,987 0.05% EXAMPLE COMPETITOR \$138,987 0.05% EXAMPLE COMPETITOR \$137,964 0.05% EXAMPLE COMPETITOR \$135,258 0.05% EXAMPLE COMPETITOR \$135,182 0.05% EXAMPLE COMPETITOR \$135,182 0.05% EXAMPLE COMPETITOR \$134,663 0.05% EXAMPLE COMPETITOR \$124,960 0.04% EXAMPLE COMPETITOR \$122,528 0.04% EXAMPLE COMPETITOR \$123,222 0.04% EXAMPLE COMPETITOR \$123,222 0.04% EXAMPLE COMPETITOR \$119,03 0.04% EXAMPLE COMPETITOR \$119,03 0.04% EXAMPLE COMPETITOR \$116,769 EXAMPLE COMPETITOR \$116,779 EXAMPLE COMPETITOR \$110,779 EXAMPLE COMPETITOR \$100,379 EXAMPL	EXAMPLE COMPETITOR	\$149,009	0.05%	28.22%
EXAMPLE COMPETITOR EXAMPL	EXAMPLE COMPETITOR	\$147,390	0.05%	40.00%
EXAMPLE COMPETITOR EXAMPL	EXAMPLE COMPETITOR	\$147,039	0.05%	12.68%
EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$138,987 0.05% 14.18% EXAMPLE COMPETITOR \$137,964 0.05% 23.93% EXAMPLE COMPETITOR \$137,964 0.05% 23.93% EXAMPLE COMPETITOR \$135,258 0.05% EXAMPLE COMPETITOR \$135,258 0.05% EXAMPLE COMPETITOR \$134,663 0.05% EXAMPLE COMPETITOR \$12,5528 0.04% EXAMPLE COMPETITOR \$12,5528 0.04% EXAMPLE COMPETITOR \$12,4500 0.04% EXAMPLE COMPETITOR \$123,222 0.04% EXAMPLE COMPETITOR \$123,222 0.04% EXAMPLE COMPETITOR \$119,203 0.04% EXAMPLE COMPETITOR \$119,203 0.04% EXAMPLE COMPETITOR \$116,769 0.04% EXAMPLE COMPETITOR \$116,769 0.04% EXAMPLE COMPETITOR \$116,769 0.04% EXAMPLE COMPETITOR \$116,224 0.04% EXAMPLE COMPETITOR \$116,224 0.04% EXAMPLE COMPETITOR \$116,224 0.04% EXAMPLE COMPETITOR \$114,433 0.04% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$110,277 0.04% 8.83% EXAMPLE COMPETITOR \$110,277 0.04% EXAMPLE COMPETITOR \$110,377 0.04% EXAMPLE COMPETITOR \$110,377 0.04% EXAMPLE COMPETITOR \$110,377 0.04% EXAMPLE COMPETITOR \$103,873 0.04% 12.04% EXAMPLE COMPETITOR \$103,873 0.03% 10.03% 10.03% EXAMPLE COMPETITOR \$39,519 0.03% 10.03% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$39,519 0.03% 10.03% 10.03% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$30,03% 14.45% EXAMPLE COMPETITOR \$30,03% 14.45% EXAMPLE COMPETITOR \$30,03% 10.03% 10.03% 10.03% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$30,03% 10.03% 10.03% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$30,03% 10.03% 10.03% 10.03% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$30,03% 10.03% 10.03% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$30,03% 10.03% 10.03% 20.03% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$30,03% 10.03% 20.03% EXAMPLE COMPETITOR EXAMPLE COMPETITOR EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$30,03% 10.03% 10.03% 10.03% 10.03%	EXAMPLE COMPETITOR	\$144,485	0.05%	30.01%
EXAMPLE COMPETITOR EXAMPLE COMPETITOR EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$135,258 \$0.05% \$28,04% EXAMPLE COMPETITOR \$135,258 \$0.05% \$28,04% EXAMPLE COMPETITOR \$135,182 \$0.05% \$28,04% EXAMPLE COMPETITOR \$134,663 \$0.05% \$27,95% EXAMPLE COMPETITOR \$125,528 \$0.04% \$22,60% EXAMPLE COMPETITOR \$124,960 \$124,960 \$144,960 \$141,31% EXAMPLE COMPETITOR \$122,218 \$0.04% \$133,222 \$0.04% \$28,24% EXAMPLE COMPETITOR \$112,518 \$0.04% \$28,24% EXAMPLE COMPETITOR \$116,769 \$0.04% \$11,27% EXAMPLE COMPETITOR \$116,316 \$0.04% \$11,27% EXAMPLE COMPETITOR \$116,316 \$0.04% \$11,27% EXAMPLE COMPETITOR \$116,224 \$0.04% \$14,00% EXAMPLE COMPETITOR \$116,224 \$0.04% \$14,00% EXAMPLE COMPETITOR \$116,240 \$114,004 \$114,004 EXAMPLE COMPETITOR \$114,624 \$10,04% \$13,88% EXAMPLE COMPETITOR \$114,624 \$10,04% \$13,88% EXAMPLE COMPETITOR \$111,0277 \$111,0277 \$110,04% \$18,00% EXAMPLE COMPETITOR \$110,0277 \$110,04% \$10,04% EXAMPLE COMPETITOR \$110,0277 \$10,04% \$10,04% EXAMPLE COMPETITOR \$110,0277 \$10,04% EXAMPLE COMPETITOR \$110,0277 \$10,04% EXAMPLE COMPETITOR \$110,0277 \$10,04% EXAMPLE COMPETITOR \$10,873 \$10,04% EXAMPLE COMPETITOR \$10,04% EXAMPLE COMPETITOR \$10,04% EXAMPLE COMPETITOR \$10,04% \$10,04% EXAMPLE COMPETITOR \$10,04% \$10,04% EXAMPLE COMPETITOR \$10,04%	EXAMPLE COMPETITOR	\$143,115	0.05%	15.17%
EXAMPLE COMPETITOR \$137,964 \$0.05% EXAMPLE COMPETITOR \$135,258 \$0.05% EXAMPLE COMPETITOR \$135,182 \$0.05% EXAMPLE COMPETITOR \$134,663 \$0.05% EXAMPLE COMPETITOR \$134,663 \$0.05% EXAMPLE COMPETITOR \$125,528 \$0.04% \$22,60% EXAMPLE COMPETITOR \$124,960 \$124,960 \$144,960 \$142,2518 \$0.04% \$123,222 \$0.04% \$126,65% EXAMPLE COMPETITOR \$112,2518 \$0.04% \$28,24% EXAMPLE COMPETITOR \$119,203 \$0.04% \$24,55% EXAMPLE COMPETITOR \$116,769 \$0.04% \$119,203 \$0.04% EXAMPLE COMPETITOR \$116,316 \$0.04% \$11,27% EXAMPLE COMPETITOR \$116,316 \$0.04% \$11,27% EXAMPLE COMPETITOR \$116,224 \$0.04% \$14,00% EXAMPLE COMPETITOR \$116,224 \$0.04% \$12,00% \$2,00% EXAMPLE COMPETITOR \$110,277 \$10,00% EXAMPLE COMPETITOR \$110,277 \$10,00% EXAMPLE COMPETITOR \$10,873 \$0.04% \$10,00% EXAMPLE COMPETITOR \$10,873 \$0.03% \$10,00% EXAMPLE COMPETITOR \$20,00% \$20,00% \$20,00% EXAMPLE COMPETITOR \$20,00% \$20,00% \$20,00% EXAMPLE COMPETITOR \$20,00% \$20,00% EXAMPLE COMPETITOR \$20,00% \$20,00% EXAMPLE COMPETITOR \$20,00% \$20,00% \$	EXAMPLE COMPETITOR	\$139,205	0.05%	21.09%
EXAMPLE COMPETITOR EXAMPL	EXAMPLE COMPETITOR	\$138,987	0.05%	14.18%
EXAMPLE COMPETITOR EXAMPL	EXAMPLE COMPETITOR	\$137,964	0.05%	23.93%
EXAMPLE COMPETITOR \$134,663 0.05% 27.96% EXAMPLE COMPETITOR \$125,528 0.04% 22.60% EXAMPLE COMPETITOR \$124,960 0.04% 11.31% EXAMPLE COMPETITOR \$123,222 0.04% 59.66% EXAMPLE COMPETITOR \$112,518 0.04% 28.24% EXAMPLE COMPETITOR \$119,203 0.04% 51.22% EXAMPLE COMPETITOR \$118,456 0.04% 24.56% EXAMPLE COMPETITOR \$116,316 0.04% 11.27% EXAMPLE COMPETITOR \$116,316 0.04% 11.27% EXAMPLE COMPETITOR \$116,224 0.04% 11.40% EXAMPLE COMPETITOR \$114,624 0.04% 13.88% EXAMPLE COMPETITOR \$114,433 0.04% 12.24% EXAMPLE COMPETITOR \$114,433 0.04% 12.24% EXAMPLE COMPETITOR \$114,333 0.04% 9.93% EXAMPLE COMPETITOR \$110,277 0.04% 8.83% EXAMPLE COMPETITOR \$103,873 0.04% 12.04% EXAMPLE COMPETITOR \$100,37% 10.053% EXAMPLE COMPETITOR \$34,155 0.03% 10.053% EXAMPLE COMPETITOR \$83,793 0.03% 3.94% EXAMPLE COMPETITOR \$83,793 0.03% 14.54% EXAMPLE COMPETITOR \$84,016 0.03% 10.053% EXAMPLE COMPETITOR \$83,793 0.03% 14.54% EXAMPLE COMPETITOR \$84,016 0.03% 14.59% EXAMPLE COMPETITOR \$83,655 0.03% 14.59% EXAMPLE COMPETITOR \$84,016 0.03% 14.59% EXAMPLE COMPETITOR \$84,016 0.03% 14.59% EXAMPLE COMPETITOR \$84,016 0.03% 14.45% EXAMPLE COMPETITOR \$84,016 0.03% 11.49% EXAMPLE COMPETITOR \$75,396 0.03% 11.49% EXAMPLE COMPETITOR \$74,505 0.03% 10.14% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$74,505 0.03% 10.14% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$75,396 0.03% 10.14% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$75,396 0.03% 10.04% 20.23% EXAMPLE COMPETITOR EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$75,396 0.03% 10.04% 20.23% EXAMPLE COMPETITOR EXAMPLE COMPETITO	EXAMPLE COMPETITOR	\$135,258	0.05%	28.04%
EXAMPLE COMPETITOR \$125,528 0.04% 22.60% EXAMPLE COMPETITOR \$124,960 0.04% 11.31% EXAMPLE COMPETITOR \$123,222 0.04% 59.66% EXAMPLE COMPETITOR \$119,203 0.04% 28.24% EXAMPLE COMPETITOR \$119,203 0.04% 51.22% EXAMPLE COMPETITOR \$118,456 0.04% 24.56% EXAMPLE COMPETITOR \$116,769 0.04% 30.53% EXAMPLE COMPETITOR \$116,316 0.04% 11.27% EXAMPLE COMPETITOR \$116,224 0.04% 11.40% EXAMPLE COMPETITOR \$114,624 0.04% 13.88% EXAMPLE COMPETITOR \$114,433 0.04% 12.38% EXAMPLE COMPETITOR \$114,433 0.04% 12.49% EXAMPLE COMPETITOR \$110,277 0.04% 8.83% EXAMPLE COMPETITOR \$105,194 0.04% 12.04% EXAMPLE COMPETITOR \$103,873 0.04% 12.179% EXAMPLE COMPETITOR \$103,873 0.04% 12.04% EXAMPLE COMPETITOR \$100,303 12.36% EXAMPLE COMPETITOR \$100,303 10.53% EXAMPLE COMPETITOR \$84,016 0.03% 10.53% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$84,016 0.03% 10.53% EXAMPLE COMPETITOR EXAMPLE COMPETITOR \$83,793 0.03% 14.45% EXAMPLE COMPETITOR \$82,781 0.03% 14.54% EXAMPLE COMPETITOR \$82,781 0.03% 14.59% EXAMPLE COMPETITOR \$76,678 0.03% 14.59% EXAMPLE COMPETITOR \$76,679 0.03% 11.49% EXAMPLE COMPETITOR \$75,396 0.03% 11.49% EXAMPLE COMPETITOR \$75,396 0.03% 11.49% EXAMPLE COMPETITOR \$75,396 0.03% 10.14% EXAMPLE COMPETITOR \$75,396 0.03% 10.14% EXAMPLE COMPETITOR \$75,396 0.03% 10.14% EXAMPLE COMPETITOR EXAMPLE COMPET	EXAMPLE COMPETITOR	\$135,182	0.05%	0.05%
EXAMPLE COMPETITOR \$124,960 0.04% 11.31% EXAMPLE COMPETITOR \$123,222 0.04% 59.66% EXAMPLE COMPETITOR \$119,203 0.04% 51.22% EXAMPLE COMPETITOR \$119,203 0.04% 51.22% EXAMPLE COMPETITOR \$1118,456 0.04% 24.56% EXAMPLE COMPETITOR \$116,769 0.04% 30.53% EXAMPLE COMPETITOR \$116,316 0.04% 11.27% EXAMPLE COMPETITOR \$116,316 0.04% 11.27% EXAMPLE COMPETITOR \$1116,316 0.04% 11.27% EXAMPLE COMPETITOR \$1116,316 0.04% 11.40% EXAMPLE COMPETITOR \$1116,316 0.04% 11.40% EXAMPLE COMPETITOR \$1114,624 0.04% 13.88% EXAMPLE COMPETITOR \$1114,433 0.04% 13.88% EXAMPLE COMPETITOR \$1110,277 0.04% 8.83% EXAMPLE COMPETITOR \$110,277 0.04% 8.83% EXAMPLE COMPETITOR \$103,873 0.04% 12.04% EXAMPLE COMPETITOR \$103,873 0.04% 12.179% EXAMPLE COMPETITOR \$394,155 0.03% 10.053% EXAMPLE COMPETITOR \$83,793 0.03% 14.45% EXAMPLE COMPETITOR \$80,768 0.03% 11.49% EXAMPLE COMPETITOR \$76,878 0.03% 11.49% EXAMPLE COMPETITOR \$76,878 0.03% 11.49% EXAMPLE COMPETITOR \$77,296 0.03% 11.49% EXAMPLE COMPETITOR \$77,296 0.03% 10.07% EXAMPLE COMPETITOR \$77,296 0.03% 10.07% EXAMPLE COMPETITOR \$77,228 0.02% 20.23% EXAMPLE COMPETITOR \$75,396 0.03% 10.07% EXAMPLE COMPETITOR \$77,228 0.02% 20.23% EXAMPLE COMPETITOR \$77,228 0.02% 20.23% EXAMPLE COMPETITOR \$77,228 0.02% 20.23% EXAMPLE COMPETITOR \$75,296 0.03% 10.07%	EXAMPLE COMPETITOR	\$134,663	0.05%	27.96%
EXAMPLE COMPETITOR \$123,222 0.04% 59,66% EXAMPLE COMPETITOR \$119,203 0.04% 51,22% EXAMPLE COMPETITOR \$1118,456 0.04% 24,56% EXAMPLE COMPETITOR \$1116,769 0.04% 11,27% EXAMPLE COMPETITOR \$116,316 0.04% 11,27% EXAMPLE COMPETITOR \$116,316 0.04% 11,27% EXAMPLE COMPETITOR \$116,316 0.04% 11,27% EXAMPLE COMPETITOR \$116,224 0.04% 11,40% EXAMPLE COMPETITOR \$111,5950 0.04% 32,89% EXAMPLE COMPETITOR \$114,624 0.04% 13,88% EXAMPLE COMPETITOR \$114,433 0.04% 13,88% EXAMPLE COMPETITOR \$111,277 0.04% 8,83% EXAMPLE COMPETITOR \$110,277 0.04% 8,83% EXAMPLE COMPETITOR \$110,277 0.04% 8,83% EXAMPLE COMPETITOR \$103,873 0.04% 12,10% EXAMPLE COMPETITOR \$103,873 0.04% 12,10% EXAMPLE COMPETITOR \$34,155 0.03% 100,53% EXAMPLE COMPETITOR \$83,793 0.03% 10,53% EXAMPLE COMPETITOR \$83,793 0.03% 10,53% EXAMPLE COMPETITOR \$83,793 0.03% 10,53% EXAMPLE COMPETITOR \$83,793 0.03% 14,45% EXAMPLE COMPETITOR \$80,768 0.03% 14,45% EXAMPLE COMPETITOR \$76,878 0.03% 14,45% EXAMPLE COMPETITOR \$76,878 0.03% 14,45% EXAMPLE COMPETITOR \$76,879 0.03% 11,49% EXAMPLE COMPETITOR \$77,296 0.03% 11,49% EXAMPLE COMPETITOR \$77,296 0.03% 10,10% EXAMPLE COMPETITOR \$77,296 0.03% 10,20% 1	EXAMPLE COMPETITOR	\$125,528	0.04%	22.60%
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EXAMPLE COMPETITOR EXAMPL	EXAMPLE COMPETITOR	\$123,222	0.04%	59.66%
EXAMPLE COMPETITOR EXAMPL	EXAMPLE COMPETITOR	\$122,518	0.04%	28.24%
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	EXAMPLE COMPETITOR	\$69,072	0.02%	

FI Name	Donosits	Share	1-Yr Growth
EXAMPLE COMPETITOR	Deposits \$68,018	0.02%	22.94%
EXAMPLE COMPETITOR EXAMPLE COMPETITOR	\$67,912	0.02%	44.97%
EXAMPLE COMPETITOR EXAMPLE COMPETITOR	\$67,858	0.02%	14.18%
EXAMPLE COMPETITOR EXAMPLE COMPETITOR	\$65,930	0.02%	13.40%
EXAMPLE COMPETITOR EXAMPLE COMPETITOR	\$63,930	0.02%	12.10%
	.D. Dro	0.02%	nleace wait
EXAMPLE COMPETITOR	\$63,140		13.01%
EXAMPLE COMPETITOR	\$60,894	0.02%	9.85%
EXAMPLE COMPETITOR	\$58,357	0.02%	19.18%
EXAMPLE COMPETITOR	\$58,243	0.02%	53.79%
EXAMPLE COMPETITOR	\$57,597	0.02%	16.91%
EXAMPLE COMPETITOR	\$57,549	0.02%	7.92%
EXAMPLE COMPETITOR	\$53,718	0.02%	22.43%
EXAMPLE COMPETITOR	\$52,348	0.02%	5.87%
EXAMPLE COMPETITOR	\$50,500	0.02%	0.00%
EXAMPLE COMPETITOR	\$50,041	0.02%	15.83%
EXAMPLE COMPETITOR	\$47,268	0.02%	18.77%
EXAMPLE COMPETITOR	\$46,308	0.02%	19.24%
EXAMPLE COMPETITOR	\$44,225	0.02%	15.87%
EXAMPLE COMPETITOR	\$43,607	0.02%	22.87%
EXAMPLE COMPETITOR	\$42,252	0.01%	23.43%
EXAMPLE COMPETITOR	\$41,886	0.01%	19.77%
EXAMPLE COMPETITOR	\$39,378	0.01%	33.86%
EXAMPLE COMPETITOR	\$38,925	0.01%	31.14%
EXAMPLE COMPETITOR	\$38,728	0.01%	11.33%
EXAMPLE COMPETITOR	\$38,307	0.01%	4.25%
EXAMPLE COMPETITOR	\$37,741	0.01%	12.87%
EXAMPLE COMPETITOR	\$37,725	0.01%	36.54%
EXAMPLE COMPETITOR	\$36,970	0.01%	23.74%
EXAMPLE COMPETITOR	\$36,903	0.01%	50.74%
EXAMPLE COMPETITOR	\$36,210	0.01%	149.28%
EXAMPLE COMPETITOR	\$35,960	0.01%	-0.51%
EXAMPLE COMPETITOR	\$35,668	0.01%	41.46%
EXAMPLE COMPETITOR	\$34,935	0.01%	47.09%
EXAMPLE COMPETITOR	\$34,913	0.01%	14.13%
EXAMPLE COMPETITOR	\$34,702	0.01%	13.90%
EXAMPLE COMPETITOR	\$33,944	0.01%	56.90%
EXAMPLE COMPETITOR	\$33,585	0.01%	15.70%
EXAMPLE COMPETITOR	\$33,094	0.01%	16.70%
EXAMPLE COMPETITOR	\$32,870	0.01%	18.53%
EXAMPLE COMPETITOR	\$31,894	0.01%	24.65%
EXAMPLE COMPETITOR	\$30,558	0.01%	12.52%
EXAMPLE COMPETITOR	\$30,286	0.01%	20.61%
EXAMPLE COMPETITOR	\$29,673	0.01%	6.81%
EXAMPLE COMPETITOR	\$29,494	0.01%	11.78%
EXAMPLE COMPETITOR	\$29,222	0.01%	25.65%
EXAMPLE COMPETITOR	\$29,134	0.01%	12.76%
EXAMPLE COMPETITOR	\$27,086	0.01%	-19.31%
EXAMPLE COMPETITOR	\$26,536	0.01%	6.77%
EXAMPLE COMPETITOR	\$25,367	0.01%	11.62%
EXAMPLE COMPETITOR	\$25,303	0.01%	10.64%
EXAMPLE COMPETITOR	\$22,616	0.01%	30.65%
			11/

FI Name	Deposits	Share	1-Yr Growth
EXAMPLE COMPETITORI	\$22,579	0.01%	11.91%
EXAMPLE COMPETITOR	\$21,524	0.01%	6.57%
EXAMPLE COMPETITOR	\$21,122	0.01%	11.72%
EXAMPLE COMPETITOR	\$19,863	0.01%	8.26%
EXAMPLE COMPETITOR	\$19,700	0.01%	70.46%
EXAMPLE COMPETITOR	\$18,784	0.01%	24.69%
EXAMPLE COMPETITOR	\$17,568	0.01%	14.03%
EXAMPLE COMPETITOR	\$16,781	0.01%	14.52%
EXAMPLE COMPETITOR	\$15,096	0.01%	39.65%
EXAMPLE COMPETITOR	\$14,910	0.01%	11.90%
EXAMPLE COMPETITOR	\$14,652	0.01%	15.72%
EXAMPLE COMPETITOR	\$11,737	0.00%	NA
EXAMPLE COMPETITOR	\$9,947	0.00%	377.53%
EXAMPLE COMPETITOR	\$9,308	0.00%	-5.26%
EXAMPLE COMPETITOR	\$8,047	0.00%	15.70%
EXAMPLE COMPETITOR	\$7,437	0.00%	10.65%
EXAMPLE COMPETITOR	\$6,922	0.00%	3.76%
EXAMPLE COMPETITOR	\$6,452	0.00%	2.54%
EXAMPLE COMPETITOR	\$5,781	0.00%	22.38%
EXAMPLE COMPETITOR	\$4,609	0.00%	16.45%
EXAMPLE COMPETITOR	\$4,219	0.00%	12.51%
EXAMPLE COMPETITOR	\$3,909	0.00%	4.60%
EXAMPLE COMPETITOR	\$3,459	0.00%	4.56%
EXAMPLE COMPETITOR	\$2,667	0.00%	-1.37%
EXAMPLE COMPETITOR	\$2,652	0.00%	5.74%
EXAMPLE COMPETITOR	\$2,252	0.00%	-10.14%
EXAMPLE COMPETITORI	\$1,896	0.00%	NA
EXAMPLE COMPETITOR	\$582	0.00%	-6.73%
EXAMPLE COMPETITOR	\$0	0.00%	NA
EXAMPLE COMPETITOR	\$0	0.00%	NA
EXAMPLE COMPETITOR	\$0	0.00%	NA

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