# Dynamics 365

## **Business** Central

#### How great is your business visibility?

Manufacturing

Microsoft

Today's manufacturers are challenged to become leaner and more agile. But growing your profits requires gaining an end-to-end picture of your business.

Microsoft Dynamics 365 Business Central is the all-in-one business management solution manufacturers can rely on to see the full picture.

By connecting your finance, sales, customer service and operations, Business Central streamlines processes and delivers real-time insights that help your organization make smart, proactive decisions. The benefits are unmistakable. With Business Central, you can:

- Gain real-time visibility into production
- Gain a clear picture of production and customer profitability
- Schedule your plant more effectively
- Gain accurate inventory counts

- Quote more efficiently and successfully
- Grow through new sales
- Understand and manage your labor, material and overhead costs

#### The Wipfli difference

As a cloud solution provider (CSP) in the Microsoft partner network, Wipfli is deeply experienced in implementing Business Central. And with manufacturing being our largest and longest standing practice area, we are just as experienced in helping manufacturers overcome the challenges unique to your industry. We understand just how well Business Central can meet your needs and help you grow your business.

Leverage our team to get Business Central up and running. From creating custom dashboards to training your staff, we help ensure you get the most out of your investment.

Mobile, cloud-based technology that connects your business and grows as you do.

#### **WIPFLI**

### See further than ever before

Bring together people, processes and data to manage your business from end to end. Connecting the whole of your manufacturing business leads to greater visibility and sets you up for future success.



#### **Operations management**

Business Central provides the tools needed to efficiently run your operations. It helps you do everything from manage the master records used to build your finished products to generate a production order summary document to gauge progress and assess costs. It really shines in enabling you to view resource availability and the work booked against those resources so that you can better manage capacity.



#### **Reporting and analytics**

Dashboards are a huge benefit to Business Central. With their filtering capabilities and easy visuals, they help employees access the information they need to complete day-to-day tasks. Real-time data, built-in analytics and forecasting help your leaders make faster, more strategic decisions, leading to greater productivity overall.



#### Supply chain management

Using historical data, customer sales and its connection to your inventory levels, Business Central helps you predict when to replenish specific types of inventory, preventing shortages and overstocking. Plus, you can manage purchasing compliance, define default vendors and track materials.



#### Sales and service management

By keeping track of your customer interactions, Business Central helps your employees provide a more holistic and positive experience. And by helping you better understand your overhead costs and customer profitability, it helps your employees create effective and accurate quotes while also helping you understand when to cut a current customer loose and pursue more profitable opportunities.



#### Financial management

Turn your finances into insights. By streamlining your finance processes and delivering real-time data, Business Central helps you accelerate your financial close, enable financial forecasting and improve cost management.

#### Project management

With Business Central, project management is a breeze. It enables you to manage everything from schedules and resource levels to budgets and invoicing. With real-time visibility into each project, you can more accurately predict profitability.

### Let's get started

Contact us to learn more about how Business Central can benefit your manufacturing organization.

wipfli.com/BC-manufacturing