



Software

selection

services

The right fit — on the first try

When you need a critical piece of technology, starting the selection process can be daunting. New software is a big investment. It comes with big risk. And it's a big time commitment. Are you concerned with balancing your team's day-to-day priorities with collecting requirements, finding vendors, leading demos and understanding pricing?

Wipfli helps organizations choose the right software by taking the project management burden off their shoulders. Experienced, skilled facilitators lead requirements-gathering sessions so that all your software needs are captured and prioritized. Plus, our RFP templates and analysis tools expedite the project progress by giving your team concrete data to make decisions. With Wipfli on your team, your employees can focus on their core priorities. Let us communicate with prospective vendors and set your organization up for a smooth yet precise evaluation and final selection.

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WIPFLI

What you've always wanted software selection to be

Selecting software should be exciting, not difficult. It's all about what your employees can do and how your business can grow with the right technology in place. By working with Wipfli, you can:



Focus on business-critical tasks

In most cases, your organization has a clear leader to direct the new software selection. However, this person is likely responsible for numerous other projects in addition to their day-to-day job. Wipfli consultants take on the project management role to allow your leaders and their teams to focus on other strategic priorities.



Speak the software vendor language

Wipfli consultants have significant industry experience with software vendors and know the lingo. Our team streamlines these vendor communications and creates effective and efficient conversations around your business requirements.



Use data to evaluate vendors

Save time on analyzing RFPs by using Wipfli's data analysis tools. We break down a large RFP response into four key pieces, allowing the evaluation team to scrutinize each vendor's response.



Set the foundation for your success

Our business process-based requirements-gathering determines your organization's make-or-break criteria and uncovers must-have features to drive the overall success and adoption of the software. Wipfli facilitators interview project stakeholders and the employees who will use the software, exploring departmental relationships, business success drivers and key pain points.



Enable customized software demos

Have you ever sat through a software demonstration where half the product features weren't even applicable to your business? Wipfli provides vendors with a demo script based on your high-priority requirements and workflows, which means you see the relevant pieces of the software – not the clutter. This allows your evaluation team to assess the potential solutions based on what matters

Free up time to focus on serving your customers while advancing your strategic IT roadmap. Wipfli's specialized software selection services help your business choose a software solution that's the best combination of product, service and cost.

Let's get started

The firm you partner with should be just as good a fit as your software. Contact Wipfli to learn more about how we can assist your leadership and software evaluation team.

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