

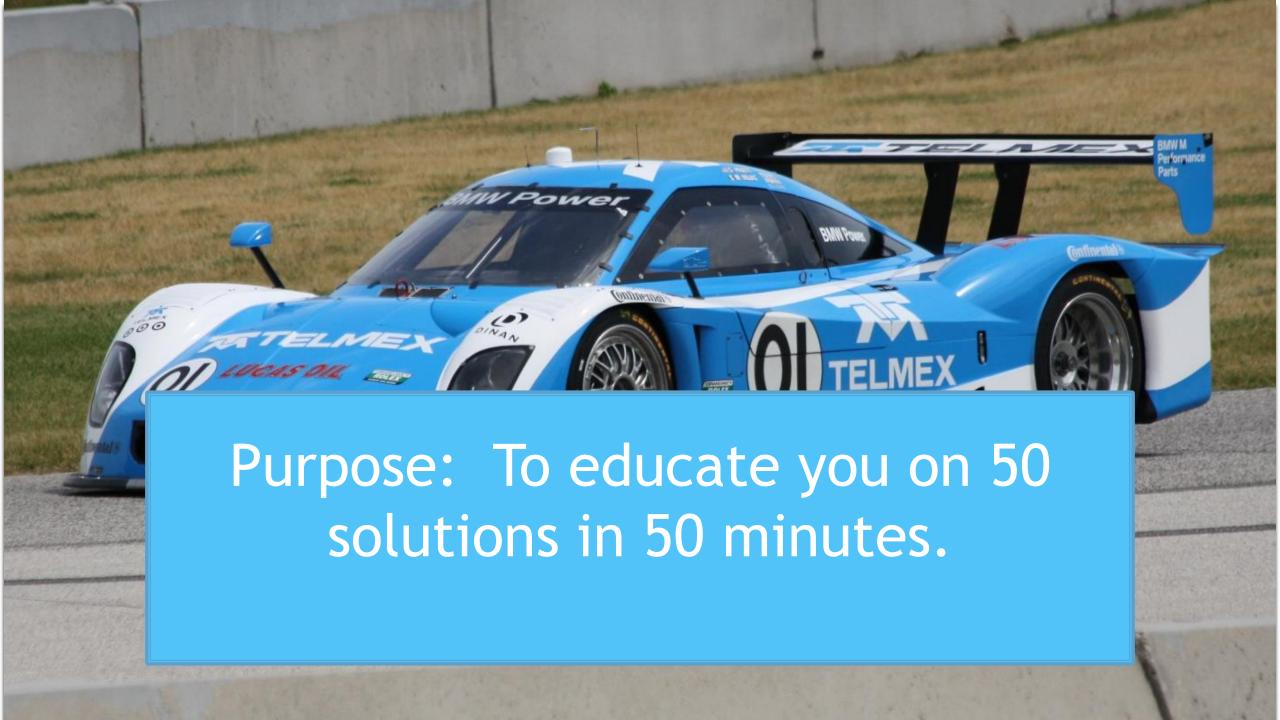
Thank you

1. "ISV Check List" or survey emailed to you.

1. Place a by the names of interest

2. A follow up survey will follow, complete, we'll share the Slides and Recording

















- Flexible Auditing
- Easy Reporting
- Track Security Changes
- Define Segregation of Duties
- Electronically Sign Documents

Track It. Audit It. Authorize It. Report It.

Work Simpler & Easier®









Download the FREE demo software at partner.aatrix.com/msdynamicsgp

or call 800-426-0854







fraxion

Spend management simplified

Transform your procure-to-pay process, with intuitive solutions that take the risk out of your approvals



approval

True Sky Take Control of Your Budget

- Advanced budgeting solution
- Easy to use Excel interface
- Flexibility to handle complex requirements
- Integrate to multiple data sources (payroll, HR, CRM, Point of Sale, etc.)





CREDIT CARD PAYMENTS



FUNCTION

Credit Card Payments, adds credit card processing to Sales Order Processing and Receivables Management. All transactions are processed without a third-party gateway.

IMPACT

With Credit Card Payments, merchants have an efficient, embedded credit card capability that may be fully integrated for both back office and web site entered orders. The elimination of a third-party gateway often means reduced credit card fees, also.

FEATURES

- Support for Pre-authorization, Sales (capture), Adjust, Returns, Voids, Voice Authorization
- Address, ZIP, and CVV2 verification
- · Ability to store multiple credit cards per customer, default cards by customer or customer location
- Allows multiple credit cards per sales document
- Tokenization allows pre-authorization of web orders and capture of funds in Dynamics GP after fulfillment
- · Support for batch processing
- Integration with SOP Auto Invoice

Contact your Microsoft Dynamics GPTM partner and discover how Credit Card Payments, can work for your organization.



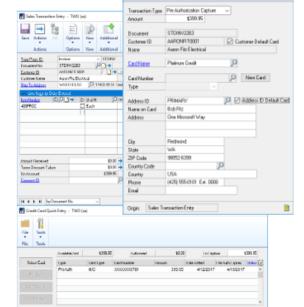












EXPAND THE BENEFITS AND CAPABILITIES OF MICROSOFT DYNAMICS GP A PROVEN AND TRUSTED SOURCE

DISTRIBUTION, ACCOUNTING, AND WAREHOUSE INTEGRATION EXPERTISE

SEAMLESS INTEGRATION WITH MICROSOFT DYNAMICS GP



Credit Card Payments

Sales Order Processing Cash Receipts.

Pre-authorization, Sales (capture), Adjustments, Returns, Voids, Voice Authorization

Tokenization

capture of funds after fulfillment

web site entered orders

Address, ZIP, and CVV2 verification

store multiple credit cards

default cards by location

multiple per sales document

ACH processing for Cash Receipts

batch processing

PA-DSS Certified

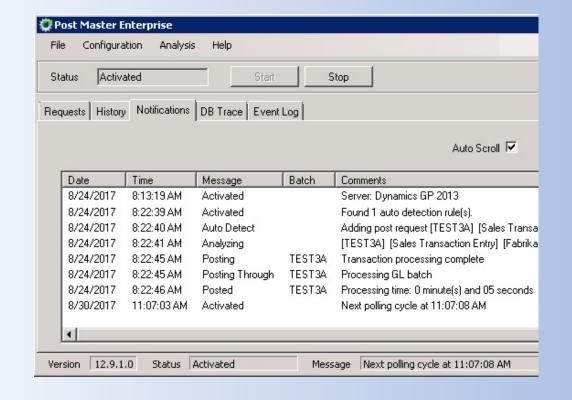
Processed by Vantiv Integrated Payments

no third party gateway – no fees

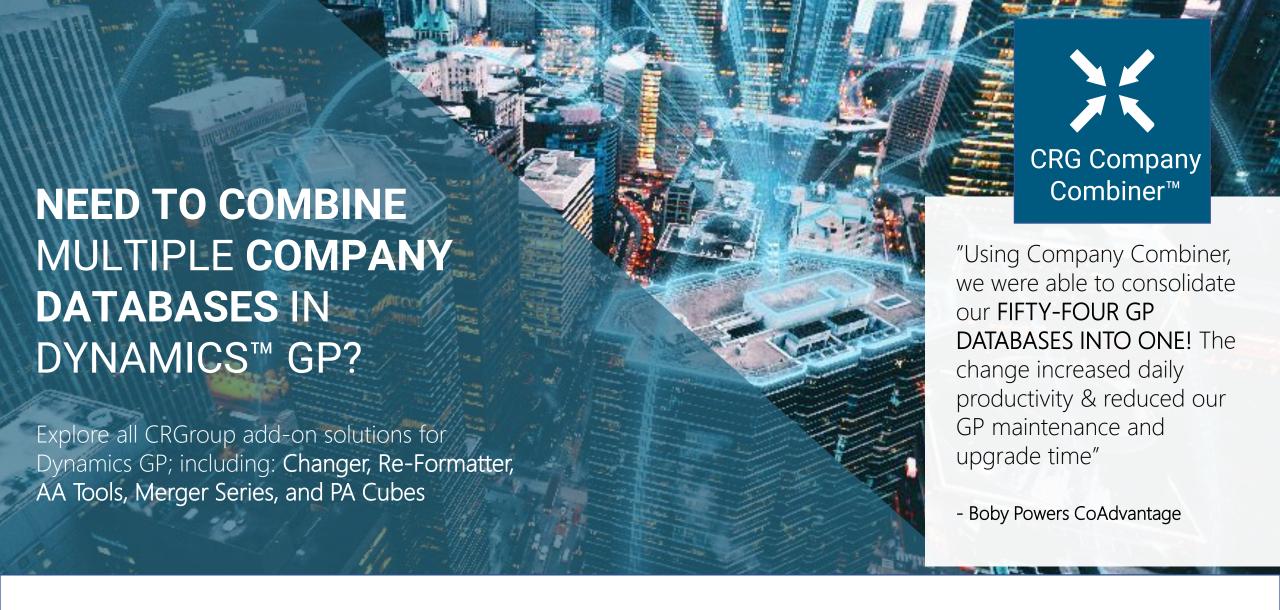
Post Master

The leading *automated* batch posting solution for Dynamics GP

- Fully automated batch posting
- Eliminate repetitive posting tasks
- Setup Auto-Detection rules to determine which batches to post
- Schedule after-hours posting
- Runs as a Windows Service
- Dynamics GP client does not need to be running or logged in



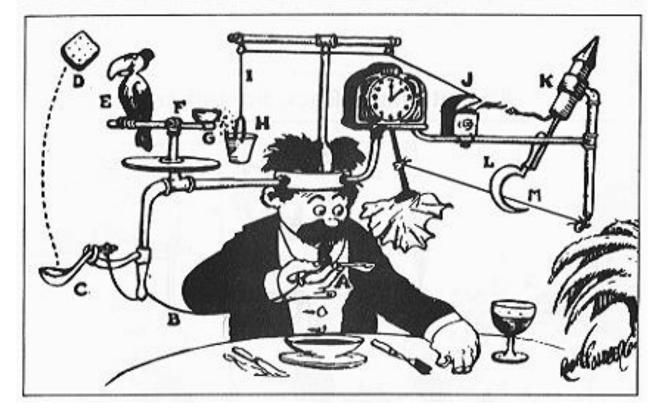








Self-Operating Napkin





DOCUMENT AUTOMATION WITHOUT THE BAGGAGE

Sierra Workforce Solutions

Your source for Microsoft Certified integrated Dynamics ERP time and attendance software options, workforce management products, time clock hardware and excellent client support...

- -time and attendance software
- -time and attendance hardware
- -advanced scheduling modules
- -advanced HR modules

...and more!

Start making time work for you today!

800.822.0973 or sales@sierraws.com



Easy steps to Bank Rec success!

If you spend more than half-a-day **per month** matching, recording bank transactions and reconciling, do yourself a favor, check out Easy e-Bank Rec.

Record the Bank Statement Balance Import the Bank File and Match by Document #s Preview All Matched by Amounts Process Automated Transactions Mark All Matches as Reconciled Bank Balance to the GL

Our product navigates through a series of steps from importing the bank statement to reconciling to the GL.

deFacto PLANNING

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Empowers You To Make Faster, More Intelligent Decisions
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FORWARD THINKING | INTELLIGENT SOLUTIONS | COMPETITIVE ADVANTAGE

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Get your e-book!



Wholesale Distribution

- · Multi location
- Transfers



Manufacturing

- BOMs
- Dependent demand



eCommerce

- · Integrate eCommerce platforms
- · Channel analysis



Food & Beverage

- · Expiring Inventory Alerts
- · Promotion Planning



Consumer Packaged Goods

- · Customer Analysis
- · Drop Ship PO's



Industrial Supply

Demand Planning

Vendor tracking



Third Party Logistics

- · Shipper/Client Logins
- Warehouse Inventory Analysis



Retail

- · SKU categorization
- · Promo Planning



Replenishment Planning

PO's, work orders, transfers



Supplier Planning

Lead times, variability & analysis



Inventory Planning

Analysis, dashboards, alerts & business intelligence



F STOCK IO.

7 Eye-Opening Ways

DASHBOARDS CHANGE THE GAME

for Distributors and Manufacturers

Promotion Planning

Analysis, optimization & monitoring





Mass Apply Suite

The leading *mass apply* solution for Dynamics GP Receivables and Payables

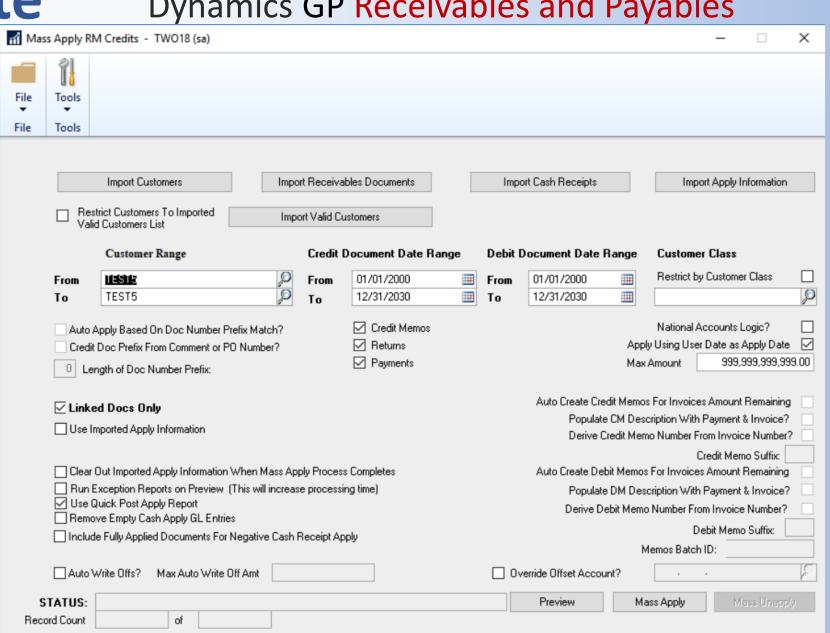
3 modes of Mass Apply & Preview

Short Pay processing functionality

Import Customers/Vendors & Transactions

Multi-Currency & National Accounts

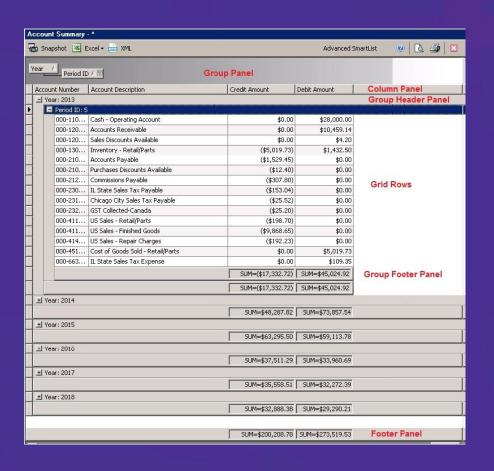






Advanced SmartList

encore



- Sits on top of GP SmartList Designer or SmartList Builder
- Sort, Filter and Group
- Save formatted queries as a new SmartList Favorite and assign who has access
- Summarize grouped data by adding sum, min, max, count, average (or none)
- Export grouped/summarized data in a variety of formats



Omni Price

Security

- Inactivity Timeout
- Security Manager
- User Lockout
- Password Policy Option
- Safe Login
- Redirect
- Security What If

Administration

- Version Pro
- Login Logging
- System Lockout
- Conditional Field Level Security

User Experience

- Mentor
- Inspector
- PopUps
- Widgets

Business Processes

- Batch Review
- Payment Approval
- Period Open/Close
- Reason for Hold
- DocSync
- Reset Batches
- Batch Review Window

Work Simpler & Easier®



Auditor

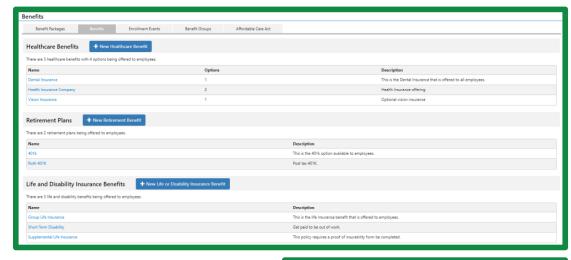
SmartFill

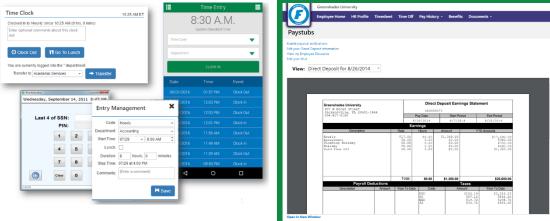




Greenshades Online Employee Services

With Advanced Time Entry and Benefits

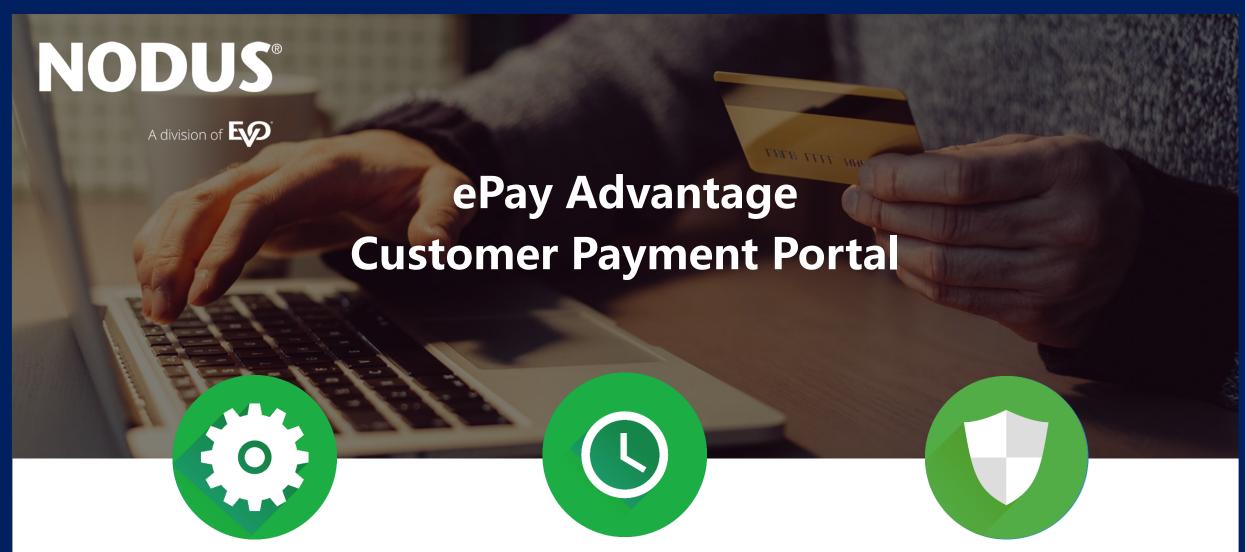




The portal features:

- Time entry
- Paystub and year-end form access
- Human Resource document library
- Evaluations
- Streamline benefits enrollment experience
- And much more





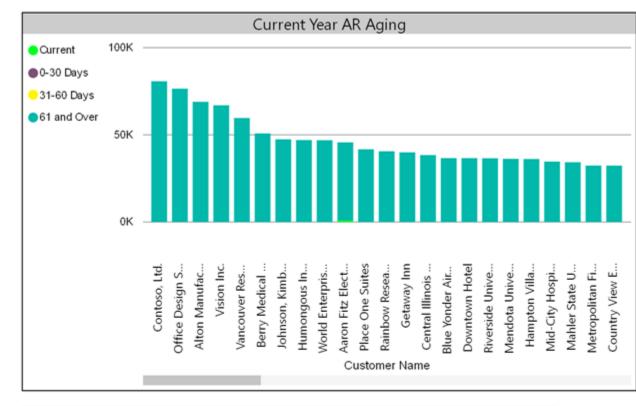
Automatelineige and notifications

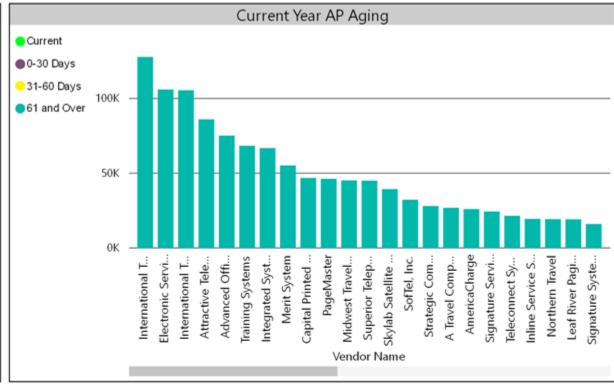
Credit calla ye Chetskatians actions
Real-time to sesse duted payments
Level prodesing
Dynamics

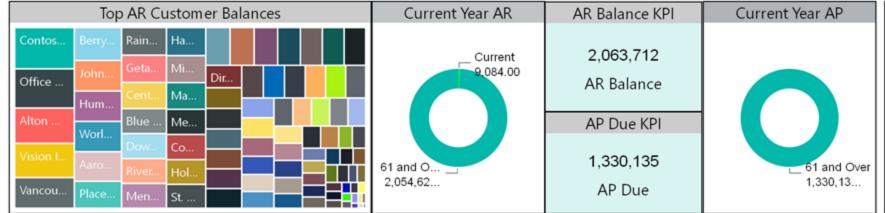
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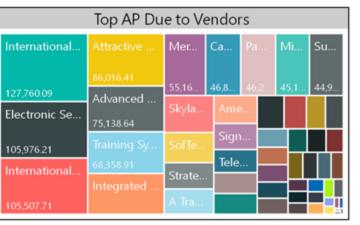
AR & AP Aging Report









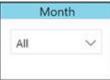




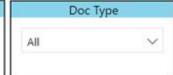
Revenue Analysis by Customer with Map

3/14/2019 2:23:01 PM Last Data Refreshed UTC

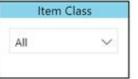
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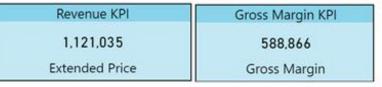


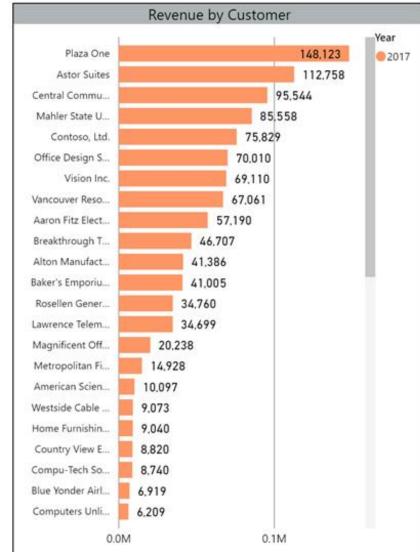
Territory	
All	~

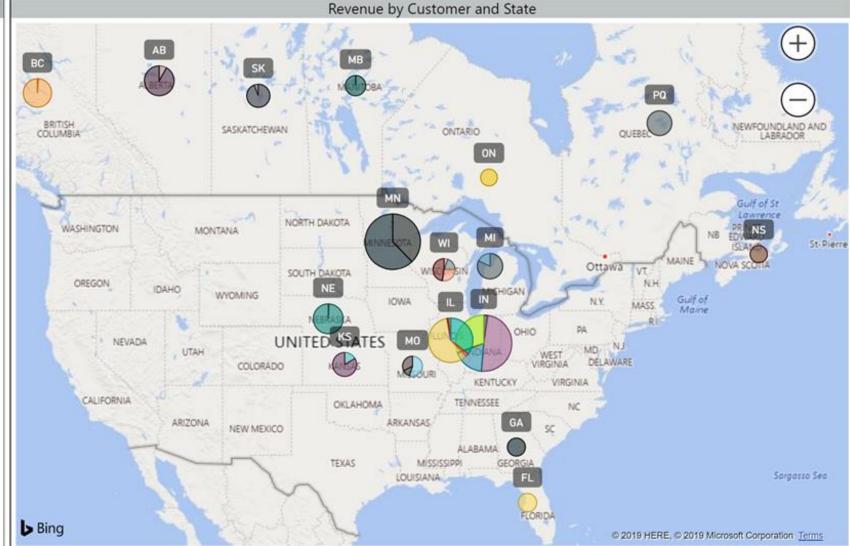












Matrix Inventory for Microsoft Dynamics GP

Create individual SKUs and manage them.







- Inventory "dimension management" challenges?
- > Inventory of different size, color, width, etc.?
- Want to sell in pre-packs?
- Dealing with container management?
- Every customer using GP's inventory module can benefit





Commission Plan for Dynamics GP

- 1. Does your company spend time updating legacy commission systems?
- 2. Is it a chore to track, calculate and pay commissions?
- 3. Are you concerned about accuracy?
- 4. Does the CFO want better commission reporting?
- 5. Do you simply want better internal controls over your commission data?



Donor Management

Non-Profits

Handles Funds

Mini CRM

Manage Campaigns

Events

"From the time and effort saved by importing data, to the accuracy and ease of working with the data, FundVision ™ has made a huge impact on the day to day operations of our office."

David Dommisse
Virginia United Methodist Conference

www.fundvisionsoftware.com

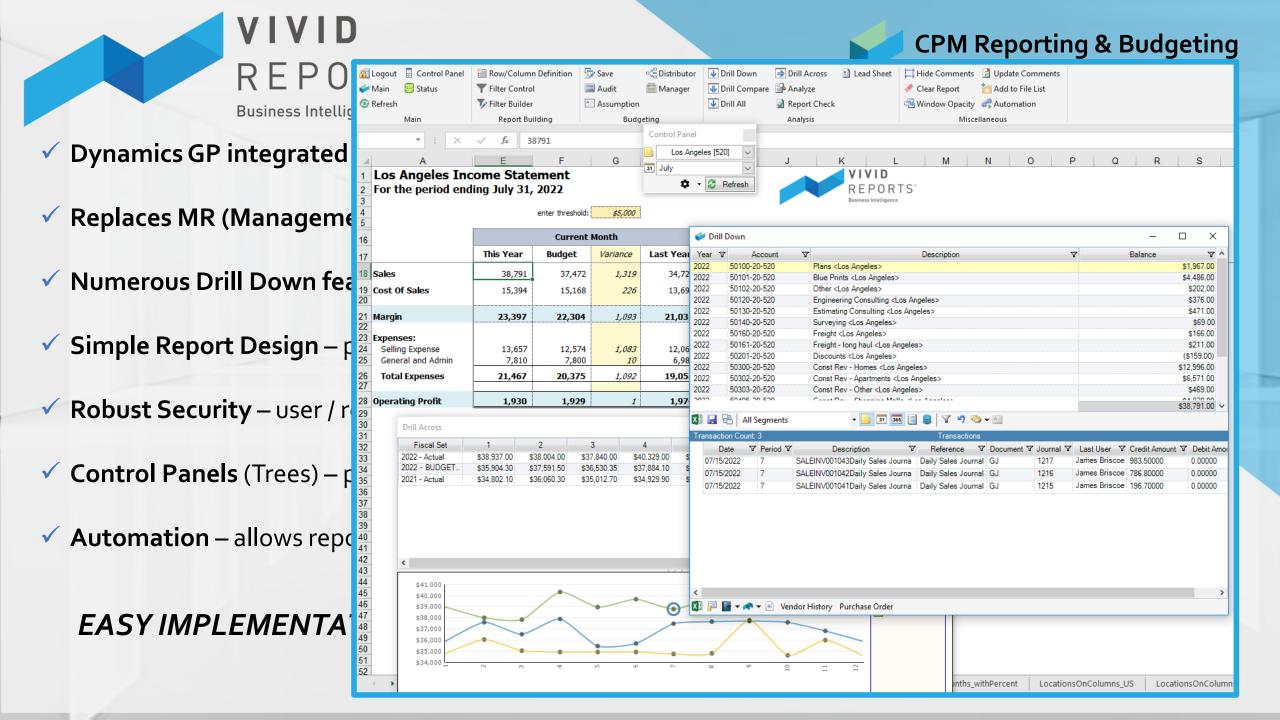
Penny For Canadian Payroll in GP

Employee Self-Serve Payroll Portal

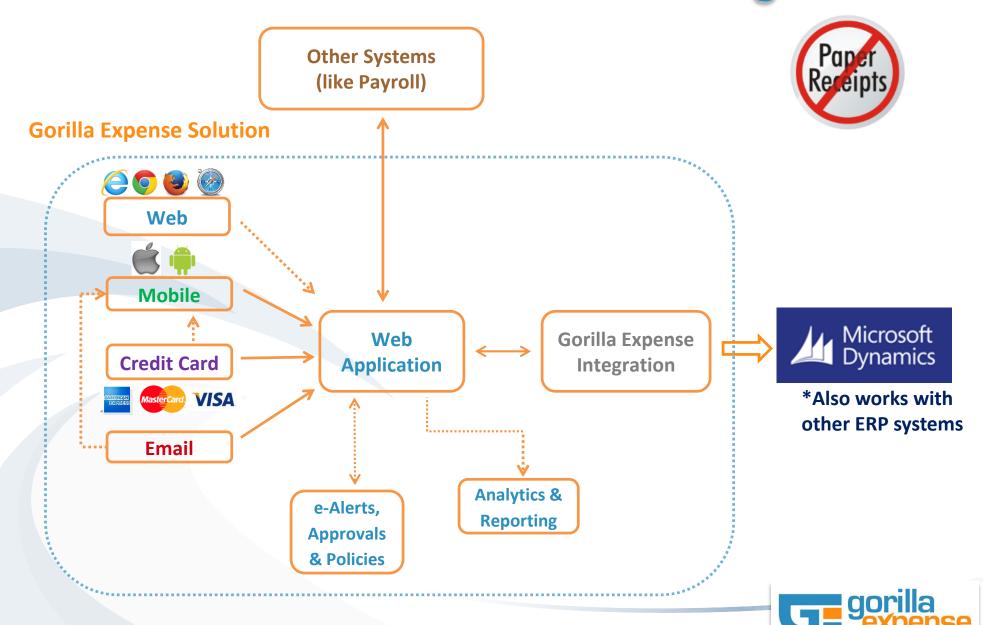
- ✓ Web based portal that can be accessed anywhere
- √ Time and attendance tracking
- ✓ Works with punch clock systems
- ✓ Employee direct access to pay statements and T4's
- √ Time bank management
- ✓ CRA compliant
- ✓ Save payroll and approval staff hours every week!







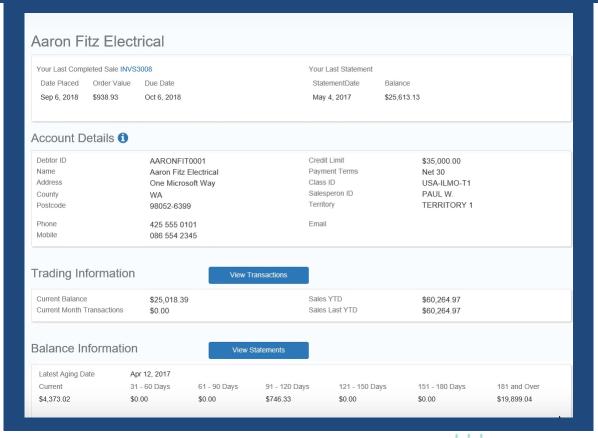
T&E Automation Done Right!

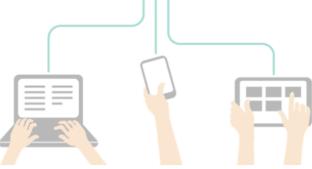


GP Elementz Portal: Customer HQ



Provide your customers with secure access to their Dynamics GP receivables account data such as invoices, statements and transaction reports.





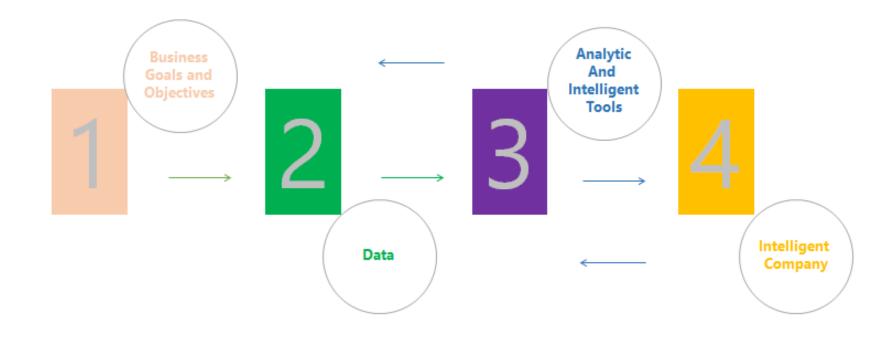


Artificial Intelligence -Based Consulting And Solution Development Organization of deFacto Global

Microsoft AI Inner Circle Partner:

Azure Machine Learning
Azure Al
Azure Bot Services
Python and R Models
Power Bl

Intelligize.Al Building Intelligent Companies One Step at a Time



www.Intelligize.Al

Highlump Warehouse Management GAIN without the WMS PAIN

Collect for Microsoft Dynamics GP

https://dynamicsgpwms.highjump.com/



Key Business Highlights ~\$1.2B* 4.290 Global Customers HQ in 612 Minneapolis, New Customers with 9 other NA locations 66 98%+ Countries with Customer HighJump Retention customers

Embedded Features in GP

- Use mobile devices
- Integrated shipping / vendor compliance labelling
- Integration with GP Manufacturing
- ROI in less than one year







^{*}As a part of the Körber Logistics business unit (of Körber Group, a \$2.6 Billion USD enterprise)

FREE 30 day trial Ready in 2 hours





Developed by a GP customer for GP Customers.

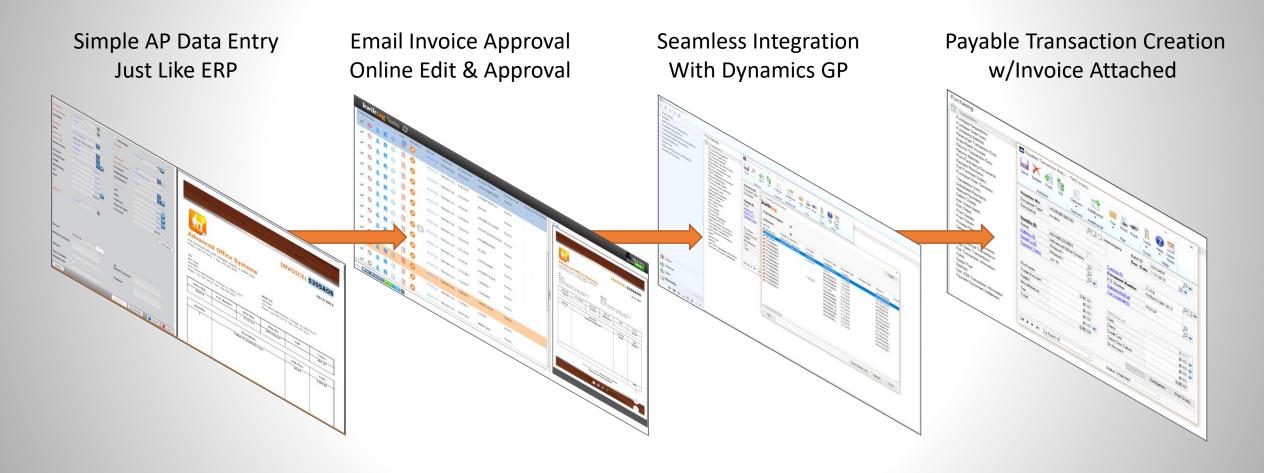
Because other budgeting tools were too slow to configure, too complex, and too expensive!

Zubin Gidwani, Founder



KwikPayables

AP Automation with GP Integration & Complete Audit Trail





Vertex Sales and Use Tax Solution



Market Leader in transaction tax



Streamline, automate, and standardize taxability and calculation on every sales and purchase transaction.

- Easy integration
- ✓ Scalable Solution
- ✓ Most trusted name in tax
- Quickly install, configure, and enable the connector for your ERP

Improve Sales and Use Tax Compliance with Vertex





Best-In-Class HRM Solution





JAT's Payroll Interface can help you:

Control Benefits Costs

Improve Employee Retention

Reduce Labor Costs

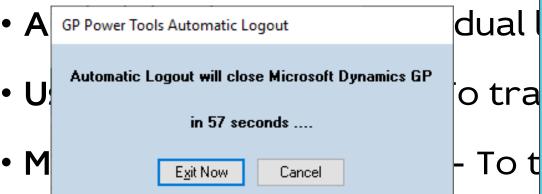
Improve Tax & Regulatory Compliance

Reduce Manual Tasks & Errors with Integration

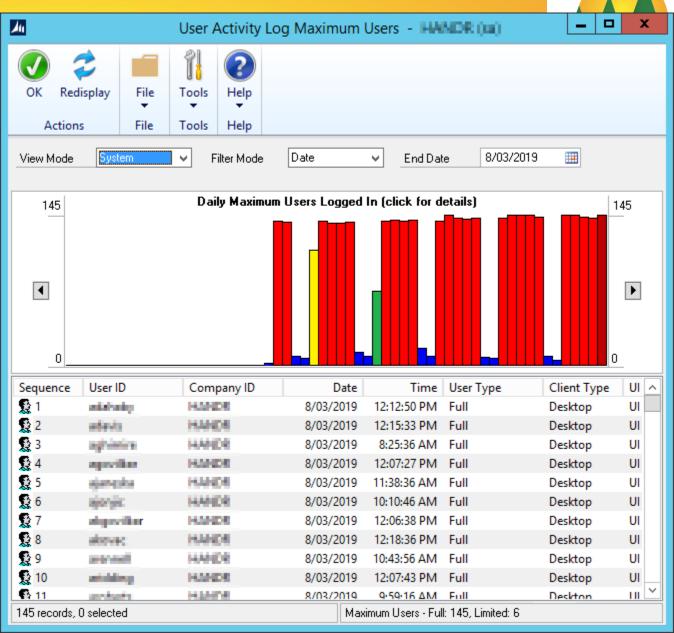
Improve Profit Through Efficiencies



Build 26 introduces a suite of r management:



- Login Limits To control how r
- Plus lots more... Update existing

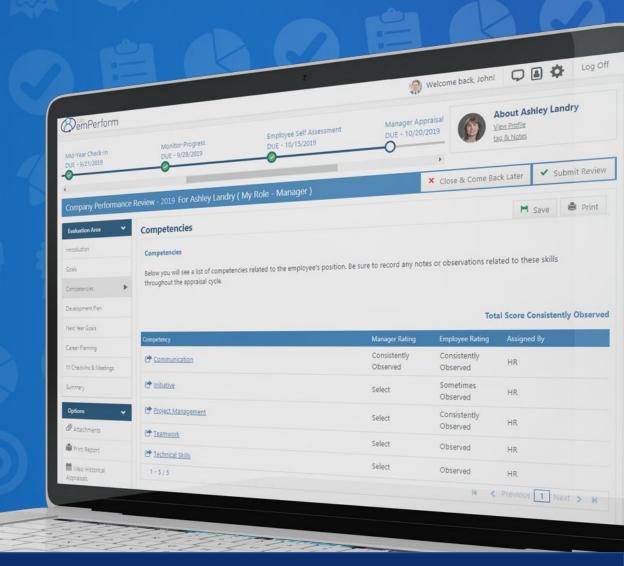


CRG emPerform

Easy-to-Use, Affordable & 100% Flexible Employee Performance Management for Dynamics Users

Online Appraisals & Self-Assessments 360° Reviews • Ongoing Feedback & Journaling Compensation Management • Nine-box talent matrix

NEW! On-Demand Forms for Project-Reviews, PIPs & more!







Align, Develop, Reward & Retain a World-Class Workforce Book your demo at employee-performance.com/dynamics

CONNECT ACROSS THE SUPPLY CHAIN

True Commerce*

Do business in every direction













COLLABORATION

COMMERCE

Profess Season S





Trading Community
Translation Service
ERP Integrations
Order Management

Procure to Pay Supplier Portal e-Invoicing

DropShip

Storefronts
Mobile POS
Email Order Integration
Marketplace Channels

PIM VMI Endless Aisle Cartonization
Packing
Multi-carrier



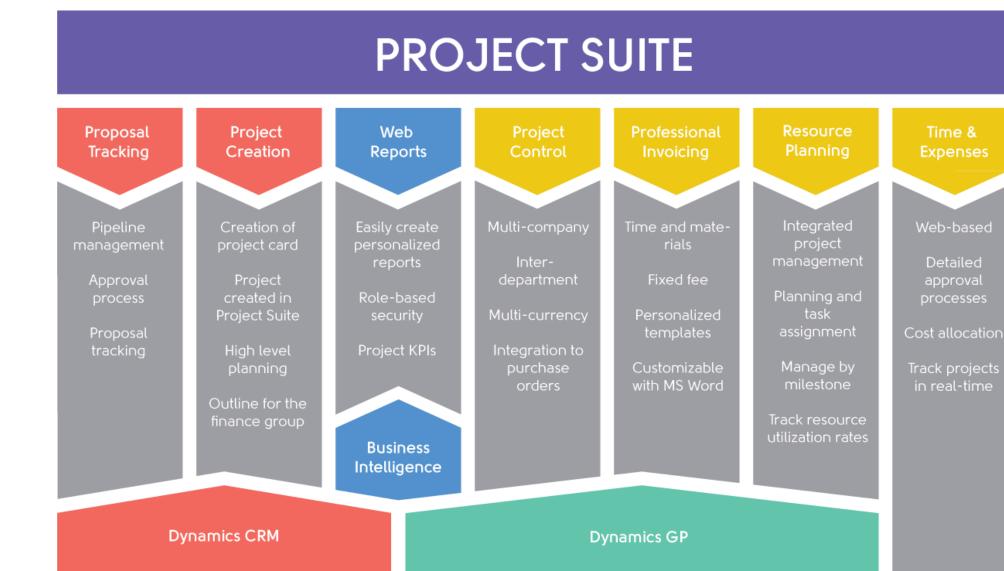


JOVACO Project

for Professional Service Automation



From proposal invoicing your clients...



Liaison Messenger EDD

Automated business form and report distribution for Dynamics GP

Batch e-mailing & batch faxing

Attach supporting documentation

Use your existing print procedures

Use your existing reports

GP Report writer, SSRS, Crystal Reports, Word, excel, etc.

Send multiple documents for one recipient in a batch in one email

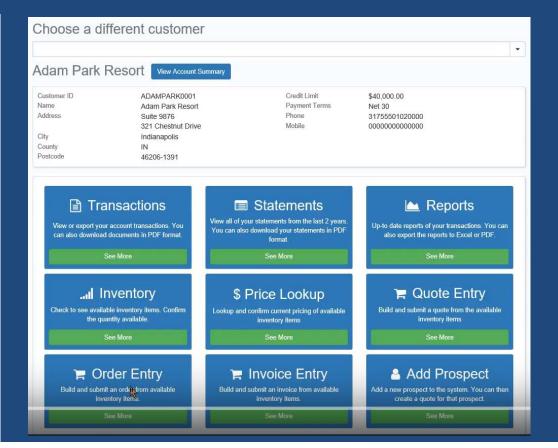
Archiving of all documents

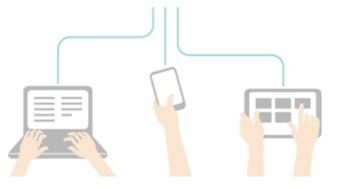
Liaison Software

GP Elementz Portal: SalesHQ



Provide sales teams with the ability to generate quotes, enter orders and invoices and view transactions.







Is your company interested in...



Converting vendors to electronic payments



Eliminating costs associated with paying vendors



Combining all payment types into one GP Payment Batch; checks, EFT and more

Talk with your Partner today about Enhanced Electronic Payments!

Meet Rapidstart[™]

Budgeting & Planning Software for \$3,150/year!

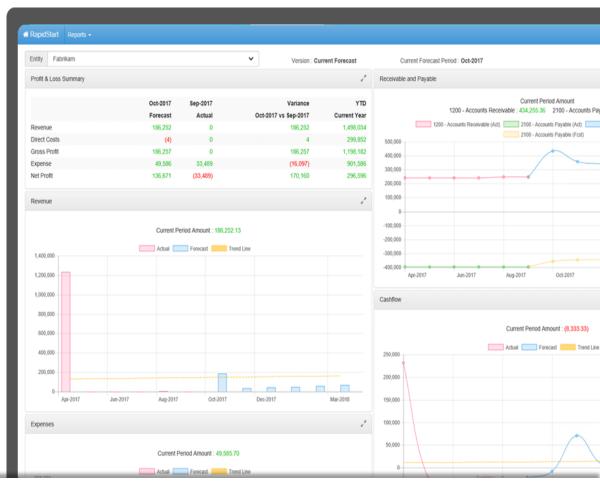
SIMPLE, AFFORDABLE & POWERFUL

Budgeting & planning tool that is easy to launch, and fits most of the needs faced by small-mid-sized businesses today.

Generate complete budgets & forecasts, incorporating P&L, Balance Sheet, and Cashflow.

- Revenues
- Expenses
- Payroll
- CAPEX









Learn more and book your free demo at crgroup.com/Rapidstart

Automating AP and more with Robotic Process Automation

metaviewer

Capture and Extract

- Watched email box
- Scanner or Multifunctional Copier
- Intelligent data extraction

Workflow

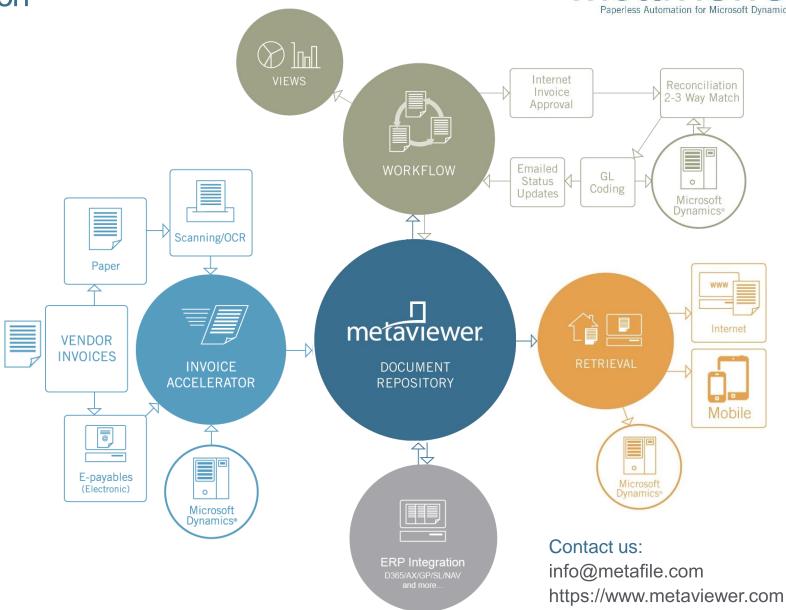
- Non-PO Approval and Coding
- PO Reconciliation
- Data Validation

ERP Integration

 All Microsoft Dynamics ERPs and more

Retrieval

- Standard browser interface
- Directly from Dynamics screens







Data-based forecasts, Smart safety stock policy, Optimal purchase orders for GP -- all in the cloud.

RESULTS:

- Cut costly excess stock
- Reduce stock-outs
- Create orders faster









Advanced Bank Reconciliation FOR DYNAMICS GP



- Auto-post Bank Transactions automatically create/post GL journals from your statement
- Automatically Extract GL transactions when you open the ABR reconcile window
- Reconcile credit cards and Payment Gateways in addition to your bank accounts
- Reconcile rules are defined either at the company or bank account level
- Supports BAI and CSV files
- 6 Auto-group transactions using the Deposit Groups capability
- Print historical reports



Inventory & Asset Tracking



Expand All

General Inventory Settings

Setup for Lot Tracking

Setup for Serial Tracking

Inventory Count Settings

Inventory Settings Define your configuration settings for inventory transactions. Most of the settings in these sections can be defined on a profile-level. Review general settings by feature and

Configure

Inventory Trx Label Jobs

PanatrackerGP

Add Adjustments

Assemble

Associate Mfg Item

Convert Item

Generic Transaction

Item Bin Move

Move License Plate

Project Transfer

Receive Inventory

Replenishment

Remove Adjustment

RMA Receiving

Site Transfer

Spot Count

Stock Count

Transfer Request

Vendor Return



Verticals Served

- **Manufacturing & Distribution**
- Life Science & Healthcare
- **Utilities, HVAC & Engineering**
- **Banks & Casinos**
- **Non-Profits & Education**

What's New?

- Competitive upgrade program
- **New device options**
- **Camera-scanning for phones**
- **Q2 Fixed Asset promotion**

Why Panatrack?

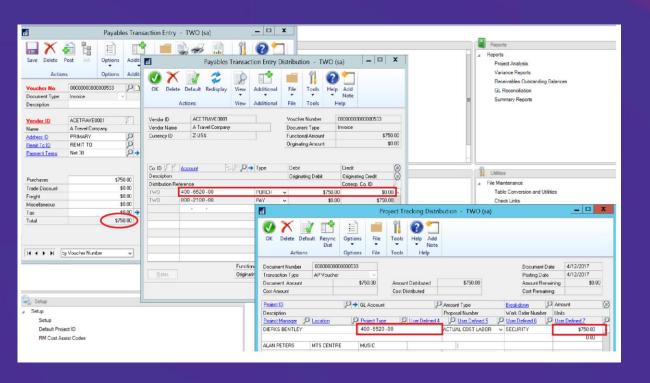
- **Best-in-channel support**
- **Fast implementations**
- Cloud-hosted or on-premise
- **Dedicated GP expertise**



Project Tracking w/Advanced Analytics

A flexible and easy-to-use solution for Microsoft Dynamics GP

encore



- Allows you to maintain a streamlined Chart of Accounts
- Tracks budget versus actual and reports on variances
- Quickly assign Dynamics GP transactions to projects at the time of transaction entry
- Quick to implement, flexible and easy to use



Advanced Budgeting & Reporting



Budgeting

- Data integration
- ✓ Parameter-driven models
- ✓ Web-based data entry
- ✓ Budget workflow
- ✓ Built-in comments & line items
- ✓ Dynamic forecasting & modeling

Reporting

- ✓ **ONE** database (DW)
- ✓ ONE reporting tool
- ✓ ONE user interface (portal)



Historian





Analyst





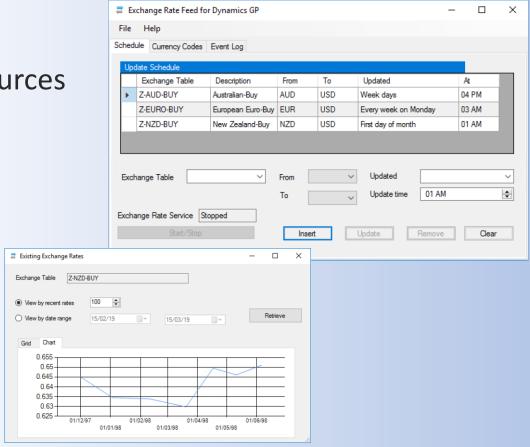
Futurist

www.solverglobal.com

Exchange Rate Feed

automated entry of exchange rates

- Eliminate repetitive entry of exchange rates
- Import rates from a selection of external sources (both free & subscription web services)
- View exchange rate graphs
- Runs as a background windows service







- Faster Lookups Find information up to 83% faster with Rockton's quick and easy google-style data search tool.
- Customizable: Create new searches and add to 3rd party windows
- Easy to Use: 4000+ pre-defined lookups

SmartFill is really smart...just like you.

Work Simpler & Easier®

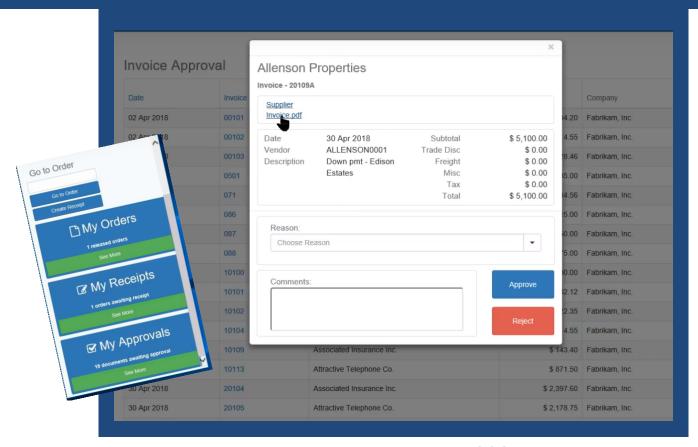


sales@rocktonsoftware.com www.rocktonsoftware.com

GP Elementz Portal: PurchaseHQ



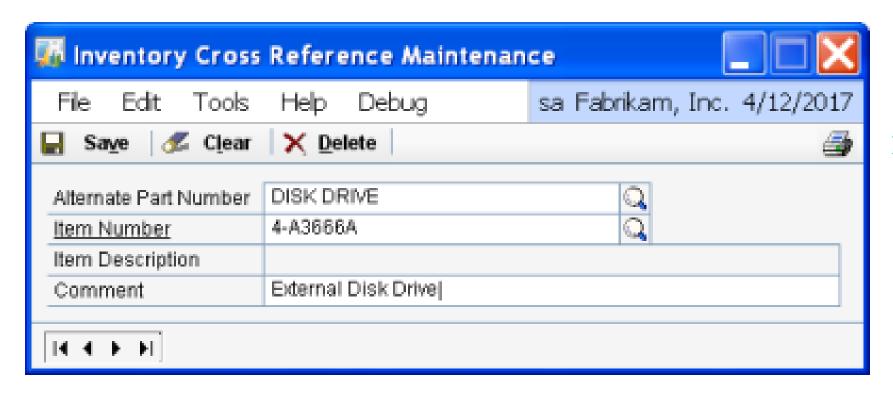
Extend your Dynamics GP system and allow users to manage purchasing.





Inventory Cross Reference

Create unlimited *item number aliases* in Dynamics GP



➤ Your inventory can be managed with supplier UPC numbers or your own! Create and manage "alias" identifiers that mean something to you.



Questions?

