

Preparing for the eventual transition of your business

When it comes to successfully planning for your future, identifying the challenges you need to meet is step one.

Are you:

- Planning for an upcoming exit or transition in management?
- Experiencing rapid and sometimes unexpected business growth?
- Weighing the importance of family involvement in management versus ownership?
- Confident in your financial future and ability to meet your retirement needs?
- Evaluating your insurance policies to make sure they are the most cost-effective?

Lay the groundwork for success — and for future generations

Farm, ranch and related agribusiness owners face complex transition issues that require deep experience and perspective. With a methodology built and refined by working with ag producers, Wipfli's Business Transition Group (BTG) brings you the experience you need in corporate, strategic, succession and business transition planning; human capital consulting; M&A consulting; valuation; wealth management*; and tax and corporate finance.

The most successful transitions are prepared well in advance and involve a wide range of considerations. Have you thought about what would happen if you were suddenly unavailable on a temporary or permanent basis? Do you have tax-efficient financial strategies in place for your family's legacy and to care for the next generation? What could you achieve if you had a clearly defined roadmap for your business's future?

With this kind of roadmap, you can gain peace of mind knowing that your farm, ranch or related agribusiness will continue well into the future.



Build a lasting legacy

Create your unique roadmap with Wipfli's proven three-step process:



Step 1: Assess

The assessment phase is a deep dive that helps us gain an understanding of your business, operations, management, financial condition and future goals.



Step 2: Collaborate

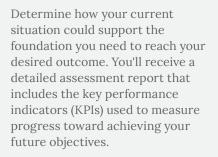
In the collaboration phase, we hold an in-person working session with you to brainstorm potential paths to get to your desired outcome and create the conceptual framework for your roadmap.

Steps 1 and 2 are typically completed 30-60 days after the start of the process.



Step 3: Implement

The implementation phase is unique to you and tailored to your objectives, priorities and timeline. We collaborate with you and your attorneys, financial professionals and other advisors to implement the foundation of your roadmap.



Solidify your actionable recommendations, prioritize your steps and estimate implementation costs and timing with the Implementation Roadmap. This roadmap also includes a summary of the collaboration session and work performed to date.

Review any necessary plans, services or documentation, including but not limited to estate plans, operating agreements, by-laws, and financial and nonfinancial strategic plans.

Puts your what-ifs to rest

Work with a partner who listens to you, understands your unique goals and helps you navigate transition complexities. With a deep understanding of the agricultural industry, Wipfli's BTG team offers diverse, specialized knowledge and experience to help you achieve your goals, while making the process easier for you and providing an objective point of view.

Our team also thinks beyond your business to your personal legacy. Whether it's through personal financial planning, investment advisory or risk management solutions, we can work with you to look at your full financial picture and give life to your goals.*

Let's get started

When you evaluate your assets and determine your best strategy long before you're ready to transfer ownership, you set future generations up for success. Contact Wipfli today to get started with your business transition planning.

wipfli.com/agtransition

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